

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2024

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

Commission File Number: 001-40721

FINWISE BANCORP
(Exact Name of Registrant as Specified in its Charter)

Utah
(State or other jurisdiction of
incorporation or organization)
756 East Winchester, Suite 100
Murray, Utah
(Address of principal executive offices)

83-0356689
(I.R.S. Employer
Identification No.)

84107
(Zip Code)

Registrant's telephone number, including area code: (801) 501-7200

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.001 per share	FINW	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
		Emerging growth company	<input checked="" type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of May 13, 2024, the registrant had 12,793,555 shares of common stock, \$0.001 par value per share, outstanding.

Table of Contents

	<u>Page</u>
PART I. FINANCIAL INFORMATION	5
Item 1. Financial Statements (Unaudited)	5
Consolidated Balance Sheets	5
Consolidated Statements of Income	6
Consolidated Statement of Changes in Stockholders' Equity	7
Consolidated Statements of Cash Flows	8
Notes to Unaudited Consolidated Financial Statements	9
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	34
Item 3. Quantitative and Qualitative Disclosures About Market Risk	57
Item 4. Controls and Procedures	57
PART II. OTHER INFORMATION	58
Item 1. Legal Proceedings	58
Item 1A. Risk Factors	58
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	58
Item 3. Defaults Upon Senior Securities	59
Item 4. Mine Safety Disclosures	59
Item 5. Other Information	59
Item 6. Exhibits	60
Signatures	61

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q (this “Report”) contains forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect the Company’s current views with respect to, among other things, future events and its financial performance. These statements are often, but not always, made through the use of words or phrases such as “may,” “might,” “should,” “could,” “predict,” “potential,” “believe,” “will likely result,” “expect,” “continue,” “will,” “anticipate,” “seek,” “estimate,” “intend,” “plan,” “project,” “projection,” “forecast,” “budget,” “goal,” “target,” “would,” “aim” and “outlook,” or the negative version of those words or other comparable words or phrases of a future or forward-looking nature. These forward-looking statements are not historical facts, and are based on current expectations, estimates and projections about our industry and management’s beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. The inclusion of these forward-looking statements should not be regarded as a representation by us or any other person that such expectations, estimates and projections will be achieved. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions and uncertainties that are difficult to predict. Although we believe that the expectations reflected in these forward-looking statements are reasonable as of the date made, actual results may prove to be materially different from the results expressed or implied by the forward-looking statements.

The following factors, among others, could cause our financial performance to differ materially from that expressed in such forward-looking statements, including, but not limited to, the following:

- the success of the financial technology industry, as well as the continued evolution of the regulation of this industry;
- the ability of our Strategic Program service providers to comply with regulatory regimes, and our ability to adequately oversee and monitor our Strategic Program service providers;
- our ability to maintain and grow our relationships with our service providers;
- changes in the laws, rules, regulations, interpretations or policies relating to financial institutions, accounting, tax, trade, monetary and fiscal matters, including the application of interest rate caps or maximums;
- our ability to keep pace with rapid technological changes in the industry or implement new technology effectively;
- system failure or cybersecurity breaches of our network security;
- potential exposure to fraud, negligence, computer theft and cyber-crime and other disruptions in our computer systems relating to our development and use of new technology platforms;
- our reliance on third-party service providers for core systems support, informational website hosting, internet services, online account opening and other processing services;
- general economic conditions and business conditions, either nationally or in our market areas;
- increased national or regional competition in the financial services industry;
- our ability to measure and manage our credit risk effectively and the potential deterioration of the business and economic conditions in our primary market areas;
- the adequacy of our risk management framework;
- the adequacy of our allowance for credit losses (“ACL”);
- the financial soundness of other financial institutions;
- new lines of business or new products and services;
- changes in Small Business Administration (“SBA”) rules, regulations and loan products, including specifically the Section 7(a) program, or changes to the status of the Bank as an SBA Preferred Lender;
- the value of collateral securing our loans;
- our levels of nonperforming assets;

- losses from loan defaults;
- our ability to protect our intellectual property and the risks we face with respect to claims and litigation initiated against us;
- our ability to implement our growth strategy;
- our ability to continue to launch new products or services successfully;
- the concentration of our lending and depositor relationships through Strategic Programs in the financial technology industry generally;
- interest rate and liquidity risks;
- the effectiveness of our internal control over financial reporting and our ability to remediate any future material weakness in our internal control over financial reporting;
- dependence on our management team and changes in management composition;
- the sufficiency of our capital;
- compliance with laws and regulations, supervisory actions, the Dodd-Frank Act, capital requirements, the Bank Secrecy Act, anti-money laundering laws, predatory lending laws, and other statutes and regulations;
- our ability to maintain a strong core deposit base or other low-cost funding sources;
- results of examinations of us by our regulators;
- our involvement from time to time in legal proceedings;
- natural disasters and adverse weather, acts of terrorism, pandemics, an outbreak of hostilities or other international or domestic calamities, and other matters beyond our control;
- future equity and debt issuances;
- that the anticipated benefits new lines of business that we may enter or investments or acquisitions we may make are not realized within the expected time frame or at all as a result of such things as the strength or weakness of the economy and competitive factors in the areas where the Company and such other businesses operate; and
- other factors listed from time to time in the Company’s filings with the Securities and Exchange Commission (the “SEC”), including, without limitation, this Report, the Company’s Annual Report on Form 10-K for the year ended December 31, 2023 (the “2023 Form 10-K”) and subsequent reports on Form 10-Q and Form 8-K.

The foregoing factors should not be construed as exhaustive and should be read together with the other cautionary statements included in this Report, including those discussed in the section entitled “Risk Factors.” If one or more events related to these or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may differ materially from our forward-looking statements. Accordingly, you should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date of this Report, and we do not undertake any obligation to publicly update or review any forward-looking statement, whether because of new information, future developments or otherwise, except as required by law. New risks and uncertainties may emerge from time to time, and it is not possible for us to predict their occurrence. In addition, we cannot assess the impact of each risk and uncertainty on our business or the extent to which any risk or uncertainty, or combination of risks and uncertainties, may cause actual results to differ materially from those contained in any forward-looking statements.

PART I

Item 1. Financial Statements

FinWise Bancorp
Consolidated Balance Sheets (Unaudited)
(in thousands, except share and par value amounts)

	March 31, 2024	December 31, 2023
ASSETS		
Cash and cash equivalents		
Cash and due from banks	\$ 3,944	\$ 411
Interest-bearing deposits	111,846	116,564
Total cash and cash equivalents	115,790	116,975
Investment securities held-to-maturity, net of allowance for credit losses of \$0, (fair value of \$13.1 million and \$13.8 million, respectively)	14,820	15,388
Investment in Federal Home Loan Bank (FHLB) stock, at cost	349	238
Strategic Program loans held-for-sale, at lower of cost or fair value	54,947	47,514
Loans receivable, net of allowance for credit losses of \$12.6 million and \$12.9 million, respectively	377,101	358,560
Premises and equipment, net	15,098	14,630
Accrued interest receivable	3,429	3,573
Small Business Administration servicing asset, net	4,072	4,231
Investment in Business Funding Group (BFG), at fair value	8,200	4,200
Operating lease right-of-use ("ROU") assets	4,104	4,293
Income taxes receivable, net	2,400	2,400
Other assets	10,523	14,219
Total assets	\$ 610,833	\$ 586,221
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities		
Deposits		
Noninterest-bearing	\$ 107,076	\$ 95,486
Interest-bearing	317,020	309,347
Total deposits	424,096	404,833
Accrued interest payable	588	619
Income taxes payable, net	3,207	1,873
Deferred taxes, net	508	748
Paycheck Protection Program Liquidity Facility	158	190
Operating lease liabilities	6,046	6,296
Other liabilities	13,748	16,606
Total liabilities	448,351	431,165
Commitments and contingencies (Note 7)		
Shareholders' equity		
Preferred stock, \$0.001 par value, 4,000,000 authorized; no shares issued and outstanding as of March 31, 2024 and December 31, 2023	—	—
Common stock, \$0.001 par value, 40,000,000 shares authorized; 12,793,555 and 12,493,565 shares issued and outstanding as of March 31, 2024 and December 31, 2023, respectively	13	12
Additional paid-in-capital	55,304	51,200
Retained earnings	107,165	103,844
Total shareholders' equity	162,482	155,056
Total liabilities and shareholders' equity	\$ 610,833	\$ 586,221

The accompanying notes are an integral part of these unaudited consolidated financial statements.

FinWise Bancorp
Consolidated Statements of Income (Unaudited)
(in thousands, except share and per share amounts)

	For the Three Months Ended March 31,	
	2024	2023
Interest income		
Interest and fees on loans	\$ 16,035	\$ 12,342
Interest on securities	101	72
Other interest income	1,509	987
Total interest income	<u>17,645</u>	<u>13,401</u>
Interest expense		
Interest on deposits	3,639	1,295
Total interest expense	<u>3,639</u>	<u>1,295</u>
Net interest income	<u>14,006</u>	<u>12,106</u>
Provision for credit losses	3,154	2,671
Net interest income after provision for credit losses	<u>10,852</u>	<u>9,435</u>
Non-interest income		
Strategic Program fees	3,965	3,685
Gain on sale of loans, net	415	187
SBA loan servicing fees	466	591
Change in fair value on investment in BFG	(124)	(300)
Other miscellaneous income	742	364
Total non-interest income	<u>5,464</u>	<u>4,527</u>
Non-interest expense		
Salaries and employee benefits	7,562	5,257
Professional services	1,567	1,474
Occupancy and equipment expenses	980	712
(Recovery) impairment of SBA servicing asset	(198)	(253)
Other operating expenses	1,896	1,547
Total non-interest expense	<u>11,807</u>	<u>8,737</u>
Income before provision for income taxes	<u>4,509</u>	<u>5,225</u>
Provision for income taxes	1,194	1,364
Net income	<u>\$ 3,315</u>	<u>\$ 3,861</u>
Earnings per share, basic	\$ 0.26	\$ 0.30
Earnings per share, diluted	\$ 0.25	\$ 0.29
Weighted average shares outstanding, basic	12,502,448	12,708,326
Weighted average shares outstanding, diluted	13,041,605	13,172,288

The accompanying notes are an integral part of these unaudited consolidated financial statements.

FinWise Bancorp
Consolidated Statements of Changes in Shareholders' Equity (Unaudited)
(in thousands, except share amounts)

Three Months Ended March 31, 2024

	Common Stock		Additional Paid-In Capital	Retained Earnings	Total Shareholders' Equity
	Shares	Amount			
Balance at December 31, 2023	12,493,565	\$ 12	\$ 51,200	\$ 103,844	\$ 155,056
Stock-based compensation expense	(25,389)	—	150	—	150
Common stock repurchased	(17,697)	—	(186)	6	(180)
Stock options exercised	3,900	—	16	—	16
BFG ownership purchase	339,176	1	4,124	—	4,125
Net Income	—	—	—	3,315	3,315
Balance at March 31, 2024	12,793,555	\$ 13	\$ 55,304	\$ 107,165	\$ 162,482

Three Months Ended March 31, 2023

	Common Stock		Additional Paid-In Capital	Retained Earnings	Total Shareholders' Equity
	Shares	Amount			
Balance at December 31, 2022	12,831,345	\$ 13	\$ 54,614	\$ 85,832	\$ 140,459
Adjustment for adoption of ASC 2016-13, net of tax	—	—	—	(212)	(212)
Stock-based compensation expense	—	—	421	—	421
Common stock repurchased	(23,573)	—	(248)	32	(216)
Stock options exercised	16,800	—	40	—	40
Net Income	—	—	—	3,861	3,861
Balance at March 31, 2023	12,824,572	\$ 13	\$ 54,827	\$ 89,513	\$ 144,353

The accompanying notes are an integral part of these unaudited consolidated financial statements.

FinWise Bancorp
Consolidated Statements of Cash Flows (Unaudited)
(in thousands)

	For the Three Months Ended March 31,	
	2024	2023
Cash flows from operating activities:		
Net income	\$ 3,315	\$ 3,861
Adjustments to reconcile net income to net cash from operating activities		
Depreciation and amortization	1,077	636
Provision for credit losses	3,154	2,671
Noncash operating lease cost	189	186
Net (accretion) amortization in securities discounts and premiums	(3)	2
Gain on sale of loans, net	(415)	(187)
Originations of Strategic Program loans held-for-sale	(1,072,251)	(850,163)
Proceeds from sale of Strategic Program loans held-for-sale	1,064,818	848,339
Change in fair value of BFG	124	85
Recovery of SBA servicing asset	(198)	(253)
Stock-based compensation expense	150	421
Deferred income tax benefit	(240)	(152)
Net changes in:		
Accrued interest receivable	144	(356)
Accrued interest payable	(31)	63
Other assets	3,696	764
Operating lease liabilities	(250)	(239)
Other liabilities	(1,732)	(2,364)
Net cash provided by operating activities	1,547	3,314
Cash flows from investing activities:		
Net increase in loans receivable	(10,603)	(33,255)
Purchase of lease pools	(10,677)	(5,442)
Distributions from BFG	210	215
Investment in equity investment	—	(9)
Purchase of bank premises and equipment, net	(1,189)	(178)
Proceeds from maturities and paydowns of securities held-to-maturity	571	410
Purchase of FHLB stock	(111)	—
Net cash used in investing activities	(21,799)	(38,259)
Cash flows from financing activities:		
Net increase (decrease) in deposits	19,263	40,194
Common stock repurchased	(180)	(216)
Proceeds from exercise of stock options	16	40
Repayment of PPP Liquidity Facility	(32)	(31)
Net cash provided by (used in) financing activities	19,067	39,987
Net change in cash and cash equivalents	(1,185)	5,042
Cash and cash equivalents, beginning of the period	116,975	100,567
Cash and cash equivalents, end of the period	\$ 115,790	\$ 105,609
Supplemental disclosures of cash flow information:		
Cash paid during the period		
Income taxes	\$ 98	\$ —
Interest	\$ 3,670	\$ 1,233
Supplemental disclosures of noncash investing and financing activities:		
Increase in BFG investment in exchange for Company shares	\$ 4,125	\$ —

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Note 1 – Summary of Significant Accounting Policies

Nature of business and organization – FinWise Bancorp is a Utah Corporation headquartered in Murray, Utah and operates all business activities through its wholly-owned subsidiaries FinWise Bank and FinWise Investment, LLC. FinWise Bank was incorporated in the state of Utah on May 7, 1999. FinWise Bancorp was incorporated in the state of Utah on October 22, 2002, after which, it acquired 100% of FinWise Bank. As of March 4, 2016, FinWise Bank's articles of incorporation were amended to rename the entity FinWise Bank. As of March 15, 2021, FinWise Bancorp's articles of incorporation were amended and restated to rename the entity FinWise Bancorp. References herein to "FinWise Bancorp," "Bancorp" or the "holding company," refer to FinWise Bancorp on a standalone basis. The word "Company" refers to FinWise Bancorp, FinWise Investment, LLC, and FinWise Bank collectively and on a consolidated basis. References to the "Bank" refer to FinWise Bank on a standalone basis.

The Bank provides a full range of banking services to individual and commercial customers. The Bank's primary source of revenue is from loans including consumer, Small Business Administration (SBA), commercial, commercial real estate, and residential real estate. The Bank also has established Strategic Programs with various third-party loan origination platforms that use technology to streamline the origination of unsecured consumer and secured or unsecured business loans to borrowers within certain approved credit profiles. The Bank earns monthly program fees based on the volume of loans originated in these Strategic Programs, as well as interest during the time the Bank holds the loans.

The Company is subject to competition from other financial institutions and to the regulations of certain federal and state agencies and undergoes periodic examinations by those agencies.

Basis of Presentation – The accompanying unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with rules and regulations of the Securities and Exchange Commission ("SEC") and include the activity of the Company and its wholly owned subsidiaries, FinWise Investment, LLC and the Bank. The statements do not include all of the information and footnotes required by GAAP for complete financial statements. All significant inter-company transactions have been eliminated in consolidation. In the opinion of management, all the adjustments (consisting of normal and recurring adjustments) necessary for the fair presentation of the consolidated financial condition and the consolidated results of operations for the periods presented have been included. The results of operations and other data presented for the three months ended March 31, 2024 are not necessarily indicative of the results of operations that may be expected for subsequent periods or the full year results. The unaudited consolidated financial statements presented should be read in conjunction with the Company's audited consolidated financial statements and notes to the audited consolidated financial statements included in the Company's December 31, 2023 Annual Report on Form 10-K. Certain prior period amounts have been reclassified to conform to current period presentation.

The Company has evaluated subsequent events for potential recognition and/or disclosure in this Quarterly Report on Form 10-Q through the date these consolidated financial statements were issued.

Cash and Cash Equivalents – For purposes of reporting cash flows, the Company defines cash and cash equivalents as cash, cash due from banks, interest-bearing deposits in other banks, other interest-bearing deposits, and federal funds sold.

Loans Receivable – Loans receivable are reported at their outstanding principal adjusted for any charge-offs, the allowance for credit losses, and deferred fees and costs. Loan origination fees, net of certain direct origination costs, if any, are deferred and recognized as an adjustment of the related loan yield using an effective-yield method over the contractual life of the loan. Interest income on loans is recognized on an accrual basis commencing in the month of origination using the interest method. Delinquency fees are recognized in income when chargeable and when collectability is reasonably assured.

The Company requires most loans to be substantially collateralized by real estate, equipment, vehicles, accounts receivable, inventories or other tangible or intangible assets. Real estate collateral is generally in the form of first and second mortgages on various types of property. The Company also originates unsecured loans to consumers and businesses.

The Company may change its intent from holding loans for investment and reclassify them as held-for-sale.

Loans Held For Sale - Loans held-for-sale are carried at the lower of aggregate cost and fair value. Gains and losses are recorded in non-interest income based on the difference between sales proceeds and carrying value.

Nonaccrual Loans – The Company's policy is to place loans on a nonaccrual status when: 1) payment is in default for 90 days or more unless the loan is well secured and in the process of collection; or 2) full repayment of principal and interest is not foreseen. When a loan is placed on nonaccrual status, all accrued and uncollected interest on that loan is reversed. Past-due interest received on nonaccrual loans is not recognized in interest income but is applied as a reduction of the outstanding principal of the loan. A loan is relieved of its nonaccrual status when all principal and interest payments are brought current, the loan is well secured, and an analysis of the borrower's financial condition provides reasonable assurance that the borrower can repay the loan as scheduled.

Stock Repurchase Program – On March 7, 2024, the Company announced that its Board of Directors (the "Board") had authorized, effective March 6, 2024, a common stock repurchase program to purchase up to 641,832 shares of the Company's common stock in the aggregate. The repurchase program authorizes the repurchase by the Company of its common stock in open market transactions, including pursuant to a trading plan in accordance with Rule 10b-18 promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or privately negotiated transactions. The authorization permits management to repurchase shares of the Company's common stock from time to time at management's discretion. Repurchases could also be made pursuant to a trading plan under Rule 10b5-1 under the Exchange Act, which would permit shares to be repurchased when the Company might otherwise be precluded from doing so because of self-imposed trading blackout periods or other regulatory restrictions. The actual means and timing of any shares purchased under the program will depend on a variety of factors, including the market price of the Company's common stock, general market and economic conditions, and applicable legal and regulatory requirements. The repurchase program does not obligate the Company to purchase any particular number of shares. Since commencement of the repurchase program, the Company has repurchased a total of 17,697 shares for \$0.2 million as of March 31, 2024 and retired them at cost.

Revenue from Contracts with Customers – The Company applies the provisions of Accounting Standards Codification ("ASC") 606, Revenue from Contracts with Customers ("ASC 606"). The core principle of this standard is that a company should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. Services that the Company reports as part of non-interest income are subject to ASC 606 and include fees from its deposit customers for transaction-based activities, account maintenance charges and overdraft services. Transaction-based fees, such as ACH and wire transfer fees, overdraft, return and stop payment charges, are recognized at the time such transactions are executed and the services have been fulfilled by the Company. The fees are typically withdrawn from the customer's deposit account balance. The Company also receives fees from third-parties in its Strategic Programs for setting up systems and procedures to efficiently originate loans in a convenient, compliant and safe manner. Because the third-party simultaneously receives and benefits from the services, revenue is recognized evenly over the term of the loan program. Program Fees received in connection with the Company's Strategic Programs are recorded at the time services are provided.

Segment Reporting – Operating segments are components of a business where separate financial information is available and evaluated regularly by the chief operating decision makers ("CODMs") in deciding how to allocate resources and in assessing performance. ASC Topic 280, *Segment Reporting*, requires information to be reported about a company's operating segments using a "management approach", meaning it is based on the way management organizes segments internally to make operating decisions and assess performance. Based on this guidance, the Company has one reportable operating segment, the Bank.

Recent accounting pronouncements

In December 2023, the FASB issued Accounting Standards Update ("ASU") 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures". ASU 2023-09 improves the transparency of income tax disclosures by requiring entities to provide greater disaggregation of information on income taxes paid and on the rate reconciliation disclosures. This pronouncement also requires qualitative discussion of the primary state and local jurisdictions for income taxes and the type of reconciling categories. For public business entities, this ASU is effective for fiscal years beginning after December 15, 2024. The guidance will be applied on a prospective basis with the option to apply the standard retrospectively. Early adoption is permitted. The Company does not expect that the adoption of this standard will have a material impact on its Consolidated Financial Statements.

In November 2023, the FASB issued ASU 2023-07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures", which requires public entities to disclose information about their reportable segments' significant expenses on an interim and annual basis. The ASU is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. Entities must adopt this ASU on a retrospective

basis. Early adoption is permitted. Currently, the Company does not expect that the adoption of this standard will have a material impact on its Consolidated Financial Statements.

Note 2 – Investments

Investment securities held-to-maturity, at cost

The Company's held-to-maturity ("HTM") investment portfolio consists of Agency mortgage-backed securities and Agency collateralized mortgage obligations. The Company reports HTM securities on the Company's Consolidated Balance Sheets at carrying value which is amortized cost. The amortized cost, unrealized gains and losses, and estimated fair values of the Company's held-to-maturity securities at March 31, 2024 and December 31, 2023, are summarized as follows:

	March 31, 2024				
<i>(\$ in thousands)</i>	Amortized Cost	Allowance for Credit Losses	Unrealized Gain	Unrealized Loss	Estimated Fair Value
Mortgage-backed securities	\$ 6,705	\$ —	\$ —	\$ (840)	\$ 5,865
Collateralized mortgage obligations	8,115	—	2	(835)	7,282
Total securities held-to-maturity	\$ 14,820	\$ —	\$ 2	\$ (1,675)	\$ 13,147

	December 31, 2023				
<i>(\$ in thousands)</i>	Amortized Cost	Allowance for Credit Losses	Unrealized Gain	Unrealized Loss	Estimated Fair Value
Mortgage-backed securities	\$ 6,959	\$ —	\$ —	\$ (817)	\$ 6,142
Collateralized mortgage obligations	8,429	—	4	(766)	7,667
Total securities held-to-maturity	\$ 15,388	\$ —	\$ 4	\$ (1,583)	\$ 13,809

Credit Quality Indicators & Allowance for Credit Losses - HTM

On January 1, 2023, the Company adopted ASU 2016-13, which replaced the legacy GAAP other-than-temporary impairment ("OTTI") model with a credit loss model. ASU 2016-13 requires an allowance on lifetime expected credit losses on HTM debt securities but retains the concept from the OTTI model that credit losses are recognized once securities become impaired. For HTM securities, the Company evaluates the credit risk of its securities on at least a quarterly basis. The Company estimates expected credit losses on HTM debt securities on a collective basis by major security type. Accrued interest receivable on HTM debt securities is excluded from the estimate of credit losses. At March 31, 2024 and at adoption of CECL on January 1, 2023, there was no ACL related to HTM securities due to the composition of the portfolio which is generally considered not to have credit risk given the government guarantee associated with these Agency securities.

The Company had twenty securities, consisting of nine collateralized mortgage obligations and eleven mortgage-backed securities, in an unrealized loss position at March 31, 2024 and nineteen securities, consisting of nine collateralized

mortgage obligations and ten mortgage-backed securities, in an unrealized loss position at December 31, 2023, as summarized in the following tables:

	March 31, 2024					
	Less than 12 months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<i>(\$ in thousands)</i>						
Mortgage-backed securities	\$ —	\$ —	\$ 5,865	\$ (840)	\$ 5,865	\$ (840)
Collateralized mortgage obligations	1,770	(11)	4,583	(824)	6,353	(835)
Total securities held-to-maturity	\$ 1,770	\$ (11)	\$ 10,448	\$ (1,664)	\$ 12,218	\$ (1,675)

	December 31, 2023					
	Less than 12 months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<i>(\$ in thousands)</i>						
Mortgage-backed securities	\$ 680	\$ (15)	\$ 5,462	\$ (802)	\$ 6,142	\$ (817)
Collateralized mortgage obligations	934	(4)	4,812	(762)	5,746	(766)
Total securities held-to-maturity	\$ 1,614	\$ (19)	\$ 10,274	\$ (1,564)	\$ 11,888	\$ (1,583)

The amortized cost and estimated market value of debt securities at March 31, 2024 and December 31, 2023, by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	March 31, 2024		December 31, 2023	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
<i>(\$ in thousands)</i>				
Securities held-to-maturity				
Due in one year or less	\$ —	\$ —	\$ —	\$ —
Due after one year through five years	—	—	—	—
Due after five years through ten years	2,604	2,426	2,745	2,577
Due after ten years	12,216	10,721	12,643	11,232
Total Securities held-to-maturity	\$ 14,820	\$ 13,147	\$ 15,388	\$ 13,809

At March 31, 2024, held-to-maturity securities in the amount of \$13.3 million were pledged as collateral for a credit line held by the Bank. There were no sales or transfers of investment securities and no realized gains or losses on these securities during the three months ended March 31, 2024 or 2023.

FHLB stock

The Bank is a member of the FHLB system. Members are required to own FHLB stock of at least the greater of 0.06% of FHLB membership asset value or 4.50% of outstanding FHLB advances. At March 31, 2024 and December 31, 2023, the Bank owned \$0.3 million and \$0.2 million, respectively, of FHLB stock, which is carried at cost. The Company evaluated the carrying value of its FHLB stock investment at March 31, 2024 and determined that it was not impaired. This evaluation considered the long-term nature of the investment, the current financial and liquidity position of the FHLB, repurchase activity of excess stock by the FHLB at its carrying value, the return on the investment from recurring and

special dividends, and the Company's intent and ability to hold this investment for a period of time sufficient to recover its recorded investment.

Note 3 – Loans Held for Investment and Allowance for Credit Losses

Loans held for investment outstanding by general ledger classification as of March 31, 2024 and December 31, 2023, consisted of the following:

<i>(\$ in thousands)</i>	March 31, 2024	December 31, 2023
SBA ⁽¹⁾	\$ 247,810	\$ 239,922
Commercial leases	46,690	38,110
Commercial, non-real estate	2,077	2,457
Residential real estate	39,006	38,123
Strategic Program loans	17,216	19,408
Commercial real estate:		
Owner occupied	21,300	20,798
Non-owner occupied	2,155	2,025
Consumer	14,689	11,372
Total loans held for investment	\$ 390,943	\$ 372,215
Deferred loan fees, net	(1,210)	(767)
Allowance for credit losses	(12,632)	(12,888)
Net loans	<u>\$ 377,101</u>	<u>\$ 358,560</u>

(1) Included in the SBA loans held for investment above are \$141.7 million and \$131.7 million of loans guaranteed by the SBA as of March 31, 2024 and December 31, 2023, respectively.

Strategic Program Loans – In 2016, the Company began originating loans with various third-party loan origination platforms that use technology and other innovative systems to streamline the origination of unsecured consumer and secured or unsecured business loans to a wide array of borrowers within certain approved credit profiles. Loans issued by the Company through these programs generally follow and are limited to specific predetermined underwriting criteria. The Company earns monthly minimum program fees from these third parties. Based on the volume of loans originated by the Company related to each Strategic Program, an additional fee equal to a percentage of the loans generated under the Strategic Program may be collected. The program fee is included within non-interest income on the Consolidated Statements of Income.

The Company generally retains the loans and/or receivables for a number of business days after origination before selling the loans and/or receivables to the Strategic Program platform or another investor. Interest income is recognized by the Company while holding the loans. These loans are classified as held-for-sale on the balance sheet.

The Company may also hold a portion of the loans or receivables and sell the remainder directly to the Strategic Programs or other investors. The Company generally services the loans originated through the Strategic Programs in consideration of servicing fees equal to a percentage of the loans generated under the Strategic Programs. In turn, the Strategic Program service providers, subject to the Company's approval and oversight, serve as sub-servicer and perform typical primary servicing duties including loan collections, modifications, charging-off, reporting and monitoring.

Each Strategic Program establishes a "reserve" deposit account with the Company. The agreements generally require that the reserve account deposit balance does not fall below an agreed upon dollar or percentage threshold related to the total loans currently outstanding as held for sale by the Company for the specific Strategic Program. If necessary, the Company has the right to withdraw amounts from the reserve account to fulfill loan purchaser obligations created under the program agreements. Total cash held in reserve by Strategic Programs at the Company at March 31, 2024 and December 31, 2023, was \$27.0 million and \$29.8 million, respectively.

Strategic Program loans retained and held-for-sale as of March 31, 2024 and December 31, 2023, are summarized as follows:

	March 31, 2024	December 31, 2023
<i>(\$ in thousands)</i>		
Retained Strategic Program loans	\$ 17,216	\$ 19,408
Strategic Program loans held-for-sale	54,947	47,514
Total Strategic Program loans	\$ 72,163	\$ 66,922

Allowance for Credit Losses: In determining an appropriate amount for the allowance, the Bank segmented and aggregated the loan portfolio based on the Federal Deposit Insurance Corporation ("FDIC") Consolidated Reports of Condition and Income ("Call Report") codes. The following pool segments identified as of March 31, 2024 and December 31, 2023 are based on the CECL methodology:

	March 31, 2024	December 31, 2023
<i>(\$ in thousands)</i>		
Construction and land development	\$ 29,690	\$ 28,330
Residential real estate	53,928	51,428
Residential real estate multifamily	936	647
Commercial real estate:		
Owner occupied	189,375	186,550
Non-owner occupied	15,510	15,354
Commercial and industrial	23,030	21,399
Consumer	14,568	10,989
Lease financing receivables	46,690	38,110
Retained Strategic Program loans	17,216	19,408
Total loans	\$ 390,943	\$ 372,215

Activity in the ACL by common characteristic loan pools based on the CECL methodology was as follows:

	Three Months Ended March 31, 2024				
	Beginning Balance	Provision for Credit Losses	Charge-Offs	Recoveries	Ending Balance
<i>(\$ in thousands)</i>					
Construction and land development	\$ 316	\$ 17	\$ —	\$ —	\$ 333
Residential real estate	956	54	(64)	53	999
Residential real estate multifamily	6	2	—	—	8
Commercial real estate:					
Owner occupied	3,336	1,096	(525)	3	3,910
Non-owner occupied	282	36	—	—	318
Commercial and industrial	361	175	(54)	—	482
Consumer	211	95	(41)	—	265
Lease financing receivables	355	312	(111)	—	556
Retained Strategic Program loans	7,065	1,358	(2,946)	284	5,761
Total allowance for credit losses	\$ 12,888	\$ 3,145	\$ (3,741)	\$ 340	\$ 12,632
Unfunded lending commitments	139	9	—	—	148
Total allowance for credit losses	\$ 13,027	\$ 3,154	\$ (3,741)	\$ 340	\$ 12,780

Three Months Ended March 31, 2023

<i>(\$ in thousands)</i>	Beginning Balance	Impact of ASU 2016-13 Adoption	Provision (Reversal of Credit Losses)	Charge-Offs	Recoveries	Ending Balance
Construction and land development	\$ 424	\$ (67)	\$ (72)	\$ —	\$ —	\$ 285
Residential real estate	876	(58)	(22)	—	3	799
Residential real estate multifamily	3	1	1	—	—	5
Commercial real estate:						
Owner occupied	3,030	(533)	493	(122)	—	2,868
Non-owner occupied	208	(41)	(1)	—	—	166
Commercial and industrial	339	(85)	39	(18)	2	277
Consumer	65	14	3	—	—	82
Lease financing receivables	339	(105)	91	—	—	325
Retained Strategic Program loans	6,701	1,131	2,136	(3,025)	284	7,227
Total allowance for credit losses	\$ 11,985	\$ 257	\$ 2,668	\$ (3,165)	\$ 289	\$ 12,034
Unfunded lending commitments	—	26	3	—	—	29
Total allowance for credit losses	\$ 11,985	\$ 283	\$ 2,671	\$ (3,165)	\$ 289	\$ 12,063

Nonaccrual and past due loans are summarized below as of March 31, 2024 and December 31, 2023:

March 31, 2024

<i>(\$ in thousands)</i>	Loans Past Due and Still Accruing			Non-Accrual Loans with no ACL ⁽¹⁾	Non-Accrual Loans with ACL	Current Loans	Total Loans
	30-89 Days Past Due	90 Days and Greater	Total				
Construction and land development	\$ 286	\$ —	\$ 286	\$ —	\$ —	\$ 29,404	\$ 29,690
Residential real estate	81	—	81	1,471	—	52,376	53,928
Residential real estate multifamily	—	—	—	—	—	936	936
Commercial real estate:							
Owner occupied	4,320	—	4,320	17,974	3,579	163,502	189,375
Non-owner occupied	—	—	—	2,265	—	13,245	15,510
Commercial and industrial	868	—	868	265	180	21,717	23,030
Consumer	32	14	46	—	—	14,522	14,568
Commercial leases	400	—	400	—	262	46,028	46,690
Retained Strategic Program loans	1,289	54	1,343	—	—	15,873	17,216
Total	\$ 7,276	\$ 68	\$ 7,344	\$ 21,975	\$ 4,021	\$ 357,603	\$ 390,943

(1) Included in the nonaccrual loan balances are \$14.8 million of SBA 7(a) loan balances guaranteed by the SBA.

December 31, 2023

	Loans Past Due and Still Accruing			Non-Accrual Loans with no ACL ⁽¹⁾	Non-Accrual Loans with ACL	Current Loans	Total Loans
	30-89 Days Past Due	90 Days and Greater	Total				
(\$ in thousands)							
Construction and land development	\$ 1,648	\$ 297	\$ 1,945	\$ —	\$ —	\$ 26,385	\$ 28,330
Residential real estate	23	—	23	1,585	—	49,820	51,428
Residential real estate multifamily	—	—	—	—	—	647	647
Commercial real estate:							
Owner occupied	—	—	—	21,643	640	164,267	186,550
Non-owner occupied	—	—	—	2,362	—	12,992	15,354
Commercial and industrial	—	—	—	282	—	21,117	21,399
Consumer	81	47	128	—	—	10,860	10,989
Commercial leases	—	—	—	—	—	38,110	38,110
Retained Strategic Program loans	1,953	96	2,049	—	—	17,359	19,408
Total	\$ 3,705	\$ 440	\$ 4,145	\$ 25,872	\$ 640	\$ 341,558	\$ 372,215

(1) Included in the nonaccrual loan balances are \$15.0 million of SBA 7(a) loan balances guaranteed by the SBA.

There was no interest income for the three months ended March 31, 2024 and 2023, recognized on nonaccrual loans.

The allowance for credit losses represents management's estimate of lifetime credit losses inherent in loans as of the balance sheet date. The allowance for credit losses is estimated by management using relevant available information, from both internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The Bank measures expected credit losses for loans on a pooled basis when similar risk characteristics exist. Generally, collectively assessed loans are grouped by Call Report code and then risk grade grouping.

In addition to past due and nonaccrual status criteria, the Company also evaluates loans using a loan grading system. Internal loan grades are based on current financial information, historical payment experience, and credit documentation, among other factors. Performance-based grades are summarized below:

Pass – A Pass asset is higher quality and does not fit any of the other categories described below. The likelihood of loss is believed to be remote.

Watch – A Watch asset may be a larger loan or one that places a heavier reliance on collateral due to the relative financial strength of the borrower. The assets may be maintenance intensive requiring closer monitoring. The obligor is believed to have an adequate primary source of repayment.

Special Mention – A Special Mention asset has potential weaknesses that may be temporary or, if left uncorrected, may result in a loss. While concerns exist, the Company believes that it is currently protected against a default and loss is considered unlikely and not imminent.

Substandard – A Substandard asset is believed to be inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified have identified weaknesses and are characterized by the possibility that the Company may sustain some loss if deficiencies are not corrected.

Not Rated – For certain Strategic Program and consumer loans, the Company does not evaluate and risk rate the loans in the same manner as other loans in the Company's portfolio. The Not Rated loans are typically homogenous, smaller dollar

balances approved using abridged underwriting methods that allow the Company to streamline the loan approval process and increase efficiency. Credit quality for Strategic Program loans is highly correlated with delinquency levels.

The following table presents the ending balances of the Company's loan and lease portfolio including non-performing loans by class of receivable and originating year and considering certain credit quality indicators as of the date indicated along with gross chargeoffs for the three months ended March 31, 2024:

March 31, 2024	2024	2023	2022	2021	Prior	Revolving Loans	Total
<i>(\$ in thousands)</i>							
Construction and land development							
Pass	\$ 2,093	\$ 12,335	\$ 11,023	\$ 4,145	\$ 94	\$ —	\$ 29,690
Watch	—	—	—	—	—	—	—
Special Mention	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	—	—
Total	2,093	12,335	11,023	4,145	94	—	29,690
Current period gross writeoff	—	—	—	—	—	—	—
Residential real estate							
Pass	406	1,978	558	1,407	3,119	—	7,468
Watch	5,262	23,949	12,206	1,265	1,976	—	44,658
Special Mention	—	—	—	165	10	—	175
Substandard	—	—	1,432	39	156	—	1,627
Total	5,668	25,927	14,196	2,876	5,261	—	53,928
Current period gross writeoff	—	—	—	(64)	—	—	(64)
Residential real estate multifamily							
Pass	294	276	261	79	—	—	910
Watch	—	—	—	—	26	—	26
Special Mention	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	—	—
Total	294	276	261	79	26	—	936
Current period gross writeoff	—	—	—	—	—	—	—
Commercial real estate - owner occupied							
Pass	805	4,893	1,692	1,560	12,055	—	21,005
Watch	5,784	70,137	51,553	9,964	7,328	—	144,766
Special Mention	—	—	192	—	1,442	—	1,634
Substandard	—	16,008	3,458	1,300	1,204	—	21,970
Total	6,589	91,038	56,895	12,824	22,029	—	189,375
Current period gross writeoff	—	(364)	(145)	(7)	(10)	—	(525)

Commercial real estate - non-owner occupied							
Pass	317	2,913	1,284	—	406	—	4,920
Watch	—	4,318	2,592	1,198	217	—	8,325
Special Mention	—	—	—	—	—	—	—
Substandard	—	—	2,265	—	—	—	2,265
Total	317	7,231	6,141	1,198	623	—	15,510
Current period gross writeoff	—	—	—	—	—	—	—
Commercial and industrial							
Pass	11	660	583	750	764	—	2,768
Watch	2,432	11,449	4,360	646	856	—	19,743
Special Mention	—	—	—	—	3	—	3
Substandard	—	—	140	—	376	—	516
Total	2,444	12,109	5,083	1,397	1,998	—	23,030
Current period gross writeoff	—	—	—	(40)	(14)	—	(54)
Consumer							
Pass	4,867	6,919	1,773	521	466	—	14,546
Watch	—	22	—	—	—	—	22
Special Mention	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	—	—
Total	4,867	6,941	1,773	521	466	—	14,568
Current period gross writeoff	—	—	(13)	(13)	(15)	—	(41)
Lease financing receivables							
Pass	11,405	29,062	6,024	—	199	—	46,690
Watch	—	—	—	—	—	—	—
Special Mention	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	—	—
Total	11,405	29,062	6,024	—	199	—	46,690
Current-period gross writeoffs	—	(111)	—	—	—	—	(111)
Retained Strategic Program loans							
Pass	—	—	—	—	—	—	—
Watch	—	—	—	—	—	—	—
Special Mention	—	—	—	—	—	—	—
Substandard	—	—	—	—	—	—	—
Not Rated	6,181	7,551	2,551	933	—	—	17,216
Total	6,181	7,551	2,551	933	—	—	17,216

Current-period gross writeoffs	(15)	(2,286)	(493)	(151)	—	—	(2,946)
Total portfolio loans receivable, gross	39,857	192,470	103,947	23,972	30,697	—	390,943
Total current-period gross writeoffs	(15)	(2,761)	(651)	(275)	(39)	—	(3,741)

The following table presents the ending balances of the Company's loan and lease portfolio including non-performing loans by class of receivable and originating year and considering certain credit quality indicators as of the date indicated along with gross chargeoffs for the year ended December 31, 2023:

December 31, 2023	2023	2022	2021	Prior	Revolving Loans	Total
<i>(\$ in thousands)</i>						
Construction and land development						
Pass	\$ 12,919	\$ 10,345	\$ 4,354	\$ 97	\$ —	\$ 27,715
Watch	—	—	—	—	—	—
Special Mention	—	—	—	—	—	—
Substandard	—	615	—	—	—	615
Total	12,919	10,960	4,354	97	—	28,330
Current period gross writeoff	—	—	—	—	—	—
Residential real estate						
Pass	2,209	874	1,480	2,947	2,249	9,759
Watch	23,614	12,399	1,661	2,035	—	39,709
Special Mention	—	—	208	11	—	219
Substandard	—	1,585	—	156	—	1,741
Total	25,823	14,858	3,349	5,149	2,249	51,428
Current period gross writeoff	—	(121)	—	(104)	—	(225)
Residential real estate multifamily						
Pass	278	263	80	—	—	621
Watch	—	—	—	26	—	26
Special Mention	—	—	—	—	—	—
Substandard	—	—	—	—	—	—
Total	278	263	80	26	—	647
Current period gross writeoff	—	—	—	—	—	—
Commercial real estate - owner occupied						
Pass	12,566	1,234	854	12,207	—	26,861
Watch	62,360	53,832	11,871	7,654	—	135,717
Special Mention	—	192	—	1,498	—	1,690

Substandard	16,466	3,712	1,066	1,038	—	22,282
Total	91,392	58,970	13,791	22,397	—	186,550
Current period gross writeoff	(318)	(21)	(97)	(278)	—	(714)

Commercial real estate - non-owner occupied

Pass	2,805	1,294	—	419	—	4,518
Watch	4,382	2,635	1,223	234	—	8,474
Special Mention	—	—	—	—	—	—
Substandard	—	2,362	—	—	—	2,362
Total	7,187	6,291	1,223	653	—	15,354
Current period gross writeoff	—	—	—	—	—	—

Commercial and industrial

Pass	2,090	601	744	821	31	4,287
Watch	10,157	4,600	764	930	—	16,451
Special Mention	—	—	—	8	—	8
Substandard	260	—	—	393	—	653
Total	12,507	5,201	1,508	2,152	31	21,399
Current period gross writeoff	(87)	(114)	(122)	(149)	—	(472)

Consumer

Pass	7,792	1,975	637	558	2	10,964
Watch	24	—	—	1	—	25
Special Mention	—	—	—	—	—	—
Substandard	—	—	—	—	—	—
Total	7,816	1,975	637	559	2	10,989
Current period gross writeoff	(3)	(5)	(53)	(7)	—	(68)

Lease financing receivables

Pass	31,313	6,559	—	238	—	38,110
Watch	—	—	—	—	—	—
Special Mention	—	—	—	—	—	—
Substandard	—	—	—	—	—	—
Total	31,313	6,559	—	238	—	38,110
Current-period gross writeoffs	—	—	—	—	—	—

Retained Strategic Program loans

Pass	—	—	—	—	—	—
Watch	—	—	—	—	—	—
Special Mention	—	—	—	—	—	—

Substandard	—	—	—	—	—	—
Not Rated	14,506	3,609	1,292	1	—	19,408
Total	14,506	3,609	1,292	1	—	19,408
Current-period gross writeoffs	(3,773)	(6,154)	(1,017)	(2)	—	(10,946)
Total portfolio loans receivable, gross	203,741	108,686	26,234	31,272	2,282	372,215
Total current-period gross writeoffs	(4,181)	(6,415)	(1,289)	(540)	—	(12,425)

In the three months ended March 31, 2024 there were two material loan modifications. In the three months ended March 31, 2023 there were no material loan modifications.

As of December 31, 2023		
<i>(\$ in thousands)</i>	Principal deferment (Months)	Outstanding Balance
Commercial real estate		
Owner occupied	11 months	\$ 418

Collateral-Dependent Financial Loans

A collateral-dependent financial loan relies substantially on the operation or sale of the collateral for repayment. In evaluating the overall risk associated with a loan, the Company considers (1) character, overall financial condition and resources, and payment record of the borrower; (2) the prospects for support from any financially responsible guarantors; and (3) the nature and degree of protection provided by the cash flow and value of any underlying collateral. The loan may become collateral-dependent when foreclosure is probable or the borrower is experiencing financial difficulty and its sources of repayment become inadequate over time. At such time, the Company develops an expectation that repayment will be provided substantially through the operation or sale of the collateral.

The following tables present the amortized cost basis of collateral-dependent loans by class of loans as of the dates indicated:

<i>(\$ in thousands)</i>	Collateral Type			
	Allowance for Credit Losses	Real Estate	Personal Property	Total
As of March 31, 2024				
Construction and land development	\$ —	\$ —	\$ —	\$ —
Residential real estate	—	1,471	—	1,471
Commercial real estate:				
Owner occupied	—	21,553	—	21,553
Non-owner occupied	—	2,265	—	2,265
Commercial and industrial	61	—	445	445
Commercial leases	100	—	262	262
Total	\$ 161	\$ 25,289	\$ 707	\$ 25,996

The amount of collateral-dependent SBA loans as of March 31, 2024 include \$14.8 million of SBA 7(a) loan balances that are guaranteed by the SBA.

(\$ in thousands)

As of December 31, 2023	Collateral Type			
	Allowance for Credit Losses	Real Estate	Personal Property	Total
Construction and land development	\$ —	\$ 615	\$ —	\$ 615
Residential real estate	—	1,585	—	1,585
Commercial real estate:				
Owner occupied	45	21,643	—	21,643
Non-owner occupied	—	2,362	—	2,362
Commercial and industrial	—	—	282	282
Total	\$ 45	\$ 26,205	\$ 282	\$ 26,487

The amount of collateral-dependent SBA loans as of December 31, 2023 include \$15.0 million of SBA 7(a) loan balances that are guaranteed by the SBA.

Note 4 – Lease Liabilities

The Company includes commercial operating leases within premises and equipment. The net book value and original cost of the operating leases was \$7.8 million and \$9.3 million, respectively, as of March 31, 2024, and \$8.2 million and \$9.3 million, respectively, as of and December 31, 2023. Rental income from operating leases for the three months ended March 31, 2024 and 2023 was \$0.5 million and \$0.1 million, respectively. Depreciation expense for the related premises and equipment was \$0.4 million and \$0.1 million for the three months ended March 31, 2024 and 2023, respectively.

The Company leases its facilities under noncancelable operating leases. Rent expense for the three months ended March 31, 2024 and 2023 was \$0.2 million and \$0.2 million, respectively. Future minimum annual undiscounted rental payments for these operating leases are as follows (\$ in thousands):

Nine Months Ended December 31, 2024	\$ 825
Year Ended December 31, 2025	1,086
Year Ended December 31, 2026	1,118
Year Ended December 31, 2027	1,152
Year Ended December 31, 2028	1,186
Year Ended December 31, 2029	1,017
Total	6,384
Less present value discount	(338)
Operating lease liabilities	\$ 6,046

The tables below present information regarding the Company's lease assets and liabilities.

	Three Months Ended March 31,	
	2024	2023
Weighted-average remaining lease term – operating leases (in years)	5.6	6.5
Weighted-average discount rate – operating leases	1.9 %	1.9 %

Supplemental cash flow information related to leases were as follows (in thousands):

	For the Three Months Ended March 31,	
	2024	2023
(\$ in thousands)		
Operating cash flows from operating leases	\$ 279	\$ 271

The components of lease expense were as follows (in thousands):

	For the Three Months Ended March 31,	
	2024	2023
(in thousands)		
Operating leases		
Operating lease cost	\$ 219	\$ 219
Variable lease cost	21	9
Operating lease expense	240	228
Short-term lease rent expense	—	—
Net rent expense	\$ 240	\$ 228

Note 5 – SBA Servicing Asset

The Company periodically sells portions of SBA loans and retains rights to service the loans. Loans serviced for others are not included in the accompanying balance sheet. The unpaid principal balances of SBA loans serviced for others was \$242.2 million and \$253.2 million at March 31, 2024 and December 31, 2023, respectively.

The following table summarizes SBA servicing asset activity for the periods indicated:

	For the Three Months Ended March 31,	
	2024	2023
(\$ in thousands)		
Beginning balance	\$ 4,231	\$ 5,210
Additions to servicing asset	—	—
Recovery (impairment) of SBA servicing asset	198	253
Amortization of servicing asset	(357)	(179)
Ending balance	\$ 4,072	\$ 5,284

The fair market value of the SBA servicing asset as of March 31, 2024 and December 31, 2023, was \$4.1 million and \$4.2 million, respectively. Recovery or impairment adjustments to servicing rights are mainly due to market-based assumptions associated with discounted cash flows, loan prepayment speeds, and changes in interest rates. A significant change in prepayments of the loans in the servicing portfolio could result in significant changes in the valuation adjustments, thus creating potential volatility in the carrying amount of servicing rights.

The Company assumed a weighted average prepayment rate of 19.4%, weighted average term of 3.52 years, and a weighted average discount rate of 13.8% at March 31, 2024.

The Company assumed a weighted average prepayment rate of 18.2%, weighted average term of 3.72 years, and a weighted average discount rate of 15.4% at December 31, 2023.

Note 6 – Capital Requirements

The Bank is subject to various regulatory capital requirements administered by federal and State of Utah banking agencies (the regulators). Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Bank’s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank’s assets, liabilities, and certain off -balance-sheet items as calculated under regulatory accounting practices. The Bank’s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk -weighting, and other factors. Prompt corrective action provisions are not applicable to the bank holding company.

Beginning January 1, 2020, the bank qualified and elected to use the community bank leverage ratio (CBLR) framework for quantitative measures which requires the Bank to maintain minimum amounts and ratios of Tier 1 capital to average total consolidated assets. Management believes, as of March 31, 2024 and December 31, 2023, that the Bank meets all capital adequacy requirements to which it is subject.

As of March 31, 2024 and December 31, 2023, the most recent notification from the FDIC categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action (there are no conditions or events since that notification that management believes have changed the Bank’s category). The following table sets forth the actual capital amounts and ratios for the Bank and the minimum ratio and amount of capital required to be categorized as well-capitalized and adequately capitalized as of the dates indicated.

The Bank’s actual capital amounts and ratios are presented in the following table:

<i>(\$ in thousands)</i>	Actual		Well-Capitalized Requirement	
	Amount	Ratio	Amount	Ratio
March 31, 2024				
Leverage ratio (CBLR election)	\$ 120,874	20.6 %	\$ 52,787	9.0 %
December 31, 2023				
Leverage ratio (CBLR election)	\$ 116,108	20.7 %	\$ 50,441	9.0 %

Federal Reserve Board Regulations require maintenance of certain minimum reserve balances based on certain average deposits. The Bank had no reserve requirements as of March 31, 2024 and December 31, 2023.

The Federal Reserve’s policy statement and supervisory guidance on the payment of cash dividends by a Bank Holding Company (“BHC”), such as FinWise Bancorp, expresses the view that a BHC should generally pay cash dividends on common stock only to the extent that (1) the BHC’s net income available over the past year is sufficient to cover the cash dividend, (2) the rate of earnings retention is consistent with the organization’s expected future needs and financial condition, and (3) the minimum regulatory capital adequacy ratios are met. Should an insured depository institution controlled by a bank holding company be “significantly undercapitalized” under the applicable federal bank capital ratios, or if the bank subsidiary is “undercapitalized” and has failed to submit an acceptable capital restoration plan or has materially failed to implement such a plan, federal banking regulators (in the case of the Bank, the FDIC) may choose to require prior Federal Reserve approval for any capital distribution by the BHC.

In addition, since FinWise Bancorp is a legal entity separate and distinct from the Bank and does not conduct stand-alone operations, an ability to pay dividends depends on the ability of the Bank to pay dividends to FinWise Bancorp and the FDIC and the Utah Department of Financial Institutions (“UDFI”) may, under certain circumstances, prohibit the payment of dividends to FinWise Bancorp from the Bank. Utah corporate law also requires that dividends can only be paid out of funds legally available.

The Company has not paid any cash dividends on its common stock since inception and it currently has no plans to pay cash dividends in the foreseeable future. However, the Company’s Board of Directors may declare a cash or stock dividend out of retained earnings provided the regulatory minimum capital ratios are met. The Company plans to maintain capital ratios that meet the well-capitalized standards per the regulations and, therefore, would limit dividends to amounts that are appropriate to maintain those well-capitalized regulatory capital ratios.

Note 7 – Commitments and Contingent Liabilities*Federal Home Loan Bank Secured Line of Credit*

As of March 31, 2024 and December 31, 2023, the Bank's available line of credit with the FHLB to borrow in overnight funds was \$35.1 million and \$30.5 million, respectively. All borrowings are short-term and the interest rate is equal to the correspondent bank's daily federal funds purchase rate. As of March 31, 2024 and December 31, 2023, no amounts were outstanding under the line of credit. Loans totaling \$54.0 million and \$46.9 million were pledged to secure the FHLB line of credit as of March 31, 2024 and December 31, 2023, respectively.

Lines of Credit

At March 31, 2024 and December 31, 2023, the Bank had the ability to access \$11.7 million and \$11.4 million, respectively, from the Federal Reserve Bank's Discount Window on a collateralized basis. At March 31, 2024 and December 31, 2023, the Bank had the ability to access \$0.7 million and \$0.8 million, respectively, from the Federal Reserve Bank's Bank Term Funding Program on a collateralized basis. Through Zions Bank, the Bank had an available unsecured line of \$5.0 million at March 31, 2024 and December 31, 2023. The Bank had an available line of credit with Bankers' Bank of the West to borrow up to \$1.1 million in overnight funds at March 31, 2024 and December 31, 2023. The Bank had no outstanding balances on such unsecured or secured lines of credit as of March 31, 2024 and December 31, 2023.

Paycheck Protection Program Liquidity Facility

On April 20, 2020, the Bank was approved by the Federal Reserve to access its SBA Paycheck Protection Program Liquidity Facility ("PPPLF") through the discount window. The PPPLF enables the Company to fund Paycheck Protection Program ("PPP") loans without taking on additional liquidity or funding risks because the Company is able to pledge PPP loans as collateral to secure extensions of credit under the PPPLF on a non-recourse basis. Borrowings under the PPPLF have a fixed-rate of 0.35%, with a term that matches the underlying loans. The Bank pledged \$0.2 million of PPP loans as eligible collateral under the PPPLF borrowing arrangement at March 31, 2024 and December 31, 2023. The Bank pledged \$0.2 million of PPP loans as eligible collateral under the PPPLF borrowing arrangement at March 31, 2024 and December 31, 2023. The average outstanding borrowings were \$0.2 million during the three months ended March 31, 2024 and \$0.3 million during the three months ended March 31, 2023.

Commitments to Extend Credit

In the ordinary course of business, the Bank has entered into commitments to extend credit to customers which have not yet been exercised. These financial instruments include commitments to extend credit in the form of loans. Those instruments involve to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheets.

At March 31, 2024 and December 31, 2023, financial instruments with off-balance-sheet risk were as follows:

<i>(\$ in thousands)</i>	March 31, 2024	December 31, 2023
Revolving, open-end lines of credit	\$ 2,363	\$ 1,630
Commercial real estate	19,018	17,421
Other unused commitments	329	724
	<u>\$ 21,710</u>	<u>\$ 19,775</u>

Allowance for Credit Losses on Unfunded Commitments

The Company estimates expected credit losses over the contractual period in which the Company is exposed to credit risk via a contractual obligation to extend credit, unless that obligation is unconditionally cancelable by the Company. The allowance for credit losses on unfunded commitments is included in other liabilities on the consolidated balance sheets and is adjusted through a charge to provision for credit loss expense on the consolidated statements of income. The allowance for credit losses on unfunded commitments estimate includes consideration of the likelihood that funding will occur and an estimate of expected credit losses on commitments expected to be funded over its estimated life. The allowance for credit losses on unfunded commitments was \$0.1 million as of March 31, 2024 and December 31, 2023.

Note 8 – Investment in Business Funding Group, LLC

On December 31, 2019, the Company purchased from certain members of BFG a 10% membership interest in exchange for an aggregate of 950,784 shares of par value \$0.001 Common Stock of the Company. The exchange was accounted for at fair value based on the fair value of the Company's shares of approximately \$3.5 million. On July 25, 2023 the Company entered into a definitive agreement, as amended, to purchase from certain members of BFG an additional 10% membership interest in exchange for shares of Common Stock of the Company. On February 5, 2024, the transaction was consummated and the Company issued in the aggregate 339,176 shares of Common Stock of the Company, par value \$0.001 per share, in a private placement to the Sellers in exchange for the additional membership interest in BFG giving the Company a combined 20% ownership interest in BFG, consisting of Class A Voting Units representing 4.7% of the aggregate membership interests of BFG and Class B Non-Voting Unites representing 15.3% of the aggregate membership interests of BFG.

The other existing members of BFG jointly own the remaining 80% of the outstanding membership interests, on a fully-diluted basis – all of which membership interests are Class A Voting Units. Based on the Company's accounting policy with respect to investments in limited liability companies, the Company concluded that its level of ownership was indicative of significant influence and, as a result, the investment would be accounted for using the equity method. However, the Company elected the fair value option for its investment due to cost-benefit considerations. The Company received distributions from BFG in the amounts of \$0.2 million and \$0.2 million for the three months ended March 31, 2024 and 2023, respectively. These distributions were recorded in the Consolidated Income Statement as non-interest income.

On March 31, 2020, the Company entered into an agreement with BFG whereby the Company has the right of first refusal to purchase additional interests in BFG from any selling members. Additionally, the Company was granted an option to purchase all, but not less than all, of the interests in BFG from the remaining members for an earnings multiple between 10 times and 15 times net profit based on the fiscal year ended immediately prior to the exercise of the option. The option period begins on January 1, 2021 and expires on January 1, 2028. In consideration of granting the first right of refusal and the option, BFG members received 270,000 warrants in the aggregate. The warrants have an exercise price of \$6.67 per share and the warrants expire on March 31, 2028. The warrants are free-standing equity instruments and, as a result, are classified within equity at the fair value on the issuance date. The fair value of the warrants was determined by our board of directors with input from management, relying in part upon valuation reports prepared by a third-party valuation firm using a Black-Scholes option pricing model adjusted for a lack of marketability since the Company's stock was not publicly traded at that time. The resulting fair value of the warrants was \$0.19 per share.

For further discussion on the Company's investment in BFG, see Note 12 Related Parties.

Note 9 – Stock-Based Compensation

Stock option plans

The Company utilizes stock-based compensation plans, as well as discretionary grants, for employees, directors and consultants to attract and retain the best available personnel for positions of substantial responsibility, to provide additional incentives and to promote the success of the Company's business.

The 2019 Stock Option Plan ("2019 Plan") was adopted on June 20, 2019 following approval by the Company's Board of Directors and shareholders. The 2019 Plan provides for the issuance of non-statutory stock options and restricted stock to employees, directors and consultants. The 2019 Plan also provides for the issuance of incentive stock options only to employees.

The 2019 Plan will terminate as to future awards 10 years from the later of the effective date or the earlier of the most recent Board or stockholder approval of an increase in the number of shares reserved for issuance under the 2019 Plan. At March 31, 2024, 362,344 shares are available for future issuance.

The 2016 Stock Option Plan ("2016 Plan") was adopted on April 20, 2017 following approval by the Company's Board of Directors and shareholders. The 2016 Plan provides for the issuance of non-statutory stock options and restricted stock to employees, directors and consultants. The 2016 Plan also provides for the issuance of incentive stock options only to employees. The 2016 Plan authorizes the issuance of 299,628 common shares. The 2016 Plan will terminate as to future awards 10 years from the later of the effective date or the earlier of the most recent Board or stockholder approval of an

increase in the number of shares reserved for issuance under the 2016 Plan. At March 31, 2024, 2,189 shares under 2016 Plan are available for future issuance.

The stock-based incentive awards for both the 2019 Plan and the 2016 Plan (collectively, the “Plans”) are granted at an exercise price not less than the fair market value of the shares on the date of grant, which is based on a Black-Scholes valuation model, in the case of options, or based on the fair value of the stock at the grant date, in the case of restricted stock. Vesting of the options vary by employee or director and can have a term no more than 10 years, with the options generally having vesting periods ranging from 1 to 5 years. No shares had been granted under the 2016 Plan prior to 2018.

Under both Plans, if an award expires or becomes un-exercisable without having been exercised in full, or is surrendered pursuant to an exchange program, the unpurchased shares that were subject thereto shall become available for future grant or sale under the Plans. However, shares that have actually been issued under the Plans, upon exercise of an award, shall not be returned to the Plans and shall not become available for future distribution under the Plans, except that if unvested shares of restricted stock are repurchased by the Company at their original purchase price, such shares shall become available for future grant under the Plans.

Stock options

The grant date fair value is determined using the Black-Scholes option valuation model.

The assumptions for expected life reflected management’s judgment and include consideration of historical experience. Expected volatility is based on data from comparable public companies for the expected option term. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant for periods corresponding with the expected life of the option. Management believes that the assumptions used in the option-pricing model are highly subjective and represent only one estimate of possible value, as there is no active market for the options granted. No options were granted during the first three months of 2024. The table below summarizes the assumptions used for the options granted during the three months ended March 31, 2023.

	For the Three Months Ended March 31, 2023
Risk-free interest rate	3.9% - 4.0%
Expected term in years	5.5 – 7.5
Expected volatility	44.0% – 44.9%
Expected dividend yield	—

The following summarizes stock option activity for the three months ended March 31, 2024 and 2023:

	Stock Options	Weighted Average Exercise Price	Weighted Average Contractual Life (in years)	Aggregate Intrinsic Value
Outstanding at December 31, 2023	981,488	\$ 5.72	6.9	\$ 8,429,619
Options exercised	(3,900)	4.23	0	39,337
Options forfeited	(28,491)	7.00	0	100,241
Outstanding at March 31, 2024	949,097	\$ 5.69	6.6	\$ 4,391,449
Options vested and exercisable at March 31, 2024	744,235	\$ 4.72	6.1	\$ 4,052,577

	Stock Options	Weighted Average Exercise Price	Weighted Average Contractual Life (in years)	Aggregate Intrinsic Value
Outstanding at December 31, 2022	881,625	\$ 5.27	7.5	\$ 3,871,667
Options granted	1,100	9.46	9.9	—
Options exercised	(16,800)	2.37	0	11,369
Options forfeited	(2,496)	9.96	0	100,711
Outstanding at March 31, 2023	863,429	\$ 5.32	7.3	\$ 3,407,917
Options vested and exercisable at March 31, 2023	648,774	\$ 4.43	7.0	\$ 2,846,076

The aggregate intrinsic value of options exercised during the three months ended March 31, 2024 was a *de minimis* amount. During the three months ended March 31, 2024, the Company received *de minimis* proceeds from the exercise of stock options and recognized a *de minimis* tax benefit from the exercise of stock options. Upon exercise of the stock options, the Company will issue new authorized shares.

The weighted average grant-date fair value of options per share granted during the three months ended March 31, 2023 was \$9.46. The aggregate intrinsic value of options exercised during the three months ended March 31, 2023 was *de minimis*. During the three months ended March 31, 2023, the Company received *de minimis* proceeds from the exercise of stock options and recognized a *de minimis* tax benefit from the exercise of stock options.

Stock-based compensation expense

The following tables present pre-tax and after-tax stock-based compensation expense recognized:

(\$ in thousands)	For the Three Months Ended March 31,	
	2024	2023
Pre-tax		
Stock options	\$ 56	\$ 95
Restricted shares	95	326
Total	\$ 150	\$ 421
After-tax		
Stock options	\$ 55	\$ 92
Restricted shares	71	245
Total	\$ 126	\$ 337

As of March 31, 2024, the Company had unrecognized stock-based compensation expense related to stock options and restricted stock of approximately \$0.4 million and \$0.7 million, respectively, which is expected to be recognized over the remaining weighted average recognition period of 1.0 year and 0.5 years, respectively.

Note 10 – Fair Value of Financial Instruments

The Company measures and discloses certain assets and liabilities at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (that is, not a forced liquidation or distressed sale). GAAP establishes a consistent framework for measuring fair value and disclosure requirements about fair value measurements. Among other things, the standard requires us to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's estimates for market assumptions. These two types of inputs create the following fair value hierarchy.

Level 1 – Quoted prices in active markets for identical instruments. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available.

Level 2 – Observable inputs other than Level 1 including quoted prices in active markets for similar instruments, quoted prices in less active markets for identical or similar instruments, or other observable inputs that can be corroborated by observable market data.

Level 3 – Unobservable inputs supported by little or no market activity for financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation also includes observable inputs from nonbinding single dealer quotes not corroborated by observable market data. In developing Level 3 measurements, management incorporates whatever market data might be available and uses discounted cash flow models where appropriate. These calculations include projections of future cash flows, including appropriate default and loss assumptions, and market-based discount rates.

The estimated fair value amounts of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize at a future date. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts. In addition, reasonable comparability between financial institutions may not be likely due to the wide range of permitted valuation techniques and numerous estimates that must be made given the absence of active secondary markets for many of the financial instruments. This lack of uniform valuation methodologies also introduces a greater degree of subjectivity to these estimated fair values. Transfers between levels of the fair value hierarchy are deemed to occur at the end of the reporting period.

The following methods were used to estimate the fair value of each class of financial instruments:

Cash and cash equivalents: The carrying amount of these items is a reasonable estimate of their fair value.

Investment securities held-to-maturity: The estimated fair values of investment securities are priced using current active market quotes, if available, which are considered Level 1 measurements. For most of the portfolio, matrix pricing based on the securities' relationship to other benchmark quoted prices is used to establish the fair value. These measurements are considered Level 2.

Investment in Federal Home Loan Bank stock: The fair value is based upon the redemption value of the stock, which equates to the carrying value.

Strategic Program loans held-for-sale: The carrying amount of these items is a reasonable estimate of their fair value.

Loans held for investment: The fair value is estimated by discounting the future cash flows and estimated prepayments using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining term. Some loan types' fair value approximated carrying value because of their floating rate or expected maturity characteristics.

SBA servicing asset: The fair value of servicing assets is based on, in part, third-party valuations that project estimated future cash inflows that include servicing fees and outflows that include market rates for costs of servicing. The present value of the future cash flows are calculated utilizing market-based discount rates. The market-based discount rates represent risk spreads based on secondary market transactions utilizing calculated prepayment curves. Because observable loan transactions are used to determine the risk spreads, the Company considers the measurement to be Level 2.

Investment in BFG: The Company's valuation technique utilized the average of the discounted cash flow method and the Guideline Public Company method. The valuation was also adjusted using a Guideline Transaction method based on the potential transaction announced on July 25, 2023 and the share price on September 30, 2023. A 20% lack of marketability discount was applied to the valuation as well as a 4.50% discount to non-voting shares to arrive at fair value as of March 31, 2024 and December 31, 2023. The calculation of fair value utilized significant unobservable inputs, including projected cash flows, growth rates, and discount rates. The fair value of the investment in BFG was \$8.2 million and \$4.2

million as of March 31, 2024 and December 31, 2023, respectively. The following table summarizes investment in BFG activity for the periods indicated:

(\$ in thousands)	For the Three Months Ended March 31,	
	2024	2023
Beginning balance	\$ 4,200	\$ 4,800
Purchase of BFG ownership interest	4,125	—
Change in fair value of BFG	(124)	(85)
Ending balance	\$ 8,200	\$ 4,715

Deposits: The carrying amount of deposits with no stated maturity, such as savings and checking accounts, is a reasonable estimate of their fair value. The market value of certificates of deposit is based upon the discounted value of contractual cash flows. The discount rate is determined using the rates currently offered on comparable instruments.

Accrued interest receivable and payable: The fair value of accrued interest receivable and payable approximates their carrying amount.

PPP Liquidity Facility: The fair value of PPPLF is estimated using a discounted cash flow based on the remaining contractual term and current borrowing rates for similar terms.

The table below presents the carrying amount and fair value of the Company's financial instruments:

(\$ in thousands)	Level	March 31, 2024		December 31, 2023	
		Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Financial assets:					
Cash and cash equivalents	1	\$ 115,790	\$ 115,790	\$ 116,975	\$ 116,975
Investment securities held-to-maturity	2	14,820	13,147	15,388	13,809
Investment in FHLB stock	2	349	349	238	238
Loans held for investment	3	377,101	405,751	358,560	360,032
Loans held-for-sale	2	54,947	54,947	47,514	47,509
Accrued interest receivable	2	3,429	3,429	3,573	3,573
SBA servicing asset	2	4,072	4,072	4,231	4,231
Investment in BFG	3	8,200	8,200	4,200	4,200
Financial liabilities:					
Total deposits	2	424,096	416,800	404,833	394,195
Accrued interest payable	2	588	588	619	619
PPP Liquidity Facility	2	158	158	190	190

Assets measured at fair value on a nonrecurring basis are summarized as follows:

(\$ in thousands)	Description of Financial Instrument	Fair Value	Fair Value Measurements Using		
			Level 1	Level 2	Level 3
March 31, 2024					
Nonrecurring assets:					
	Individually evaluated loans	\$ 25,996	\$ —	\$ —	\$ 25,996
December 31, 2023					
Nonrecurring assets:					
	Individually evaluated loans	\$ 27,127	\$ —	\$ —	\$ 27,127

Individually evaluated loans – The loan amount above represents loans individually evaluated that have been adjusted to fair value. When collateral dependent loans are individually evaluated, they are measured using the current fair value of the collateral securing these loans, less selling costs. The fair value of real estate collateral is determined using collateral valuations or a discounted cash flow analysis using inputs such as discount rates, sale prices of similar assets, and term of expected disposition. Some appraised values are adjusted based on management’s review and analysis, which may include historical knowledge, changes in market conditions, estimated selling and other anticipated costs, and/or expertise and knowledge. The loss represents charge-offs on loans for adjustments made based on the fair value of the collateral.

Quantitative information for Level 3 fair value measurements – The range and weighted average of the significant unobservable inputs used to fair value Level 3 nonrecurring assets as of March 31, 2024 and as of December 31, 2023, along with the valuation techniques used, are shown in the following table:

<i>(\$ in thousands)</i>	Fair Value	Valuation Technique	Unobservable Input	Range (Weighted Average)
March 31, 2024				
Individually evaluated loans	\$ 25,996	Market comparable	Adjustment to appraisal value	6.89 %
December 31, 2023				
Individually evaluated loans	\$ 27,127	Market comparable	Adjustment to appraisal value	7.57 %

The range and weighted average of the significant unobservable inputs used to fair value the investment in BFG Level 3 recurring asset as of March 31, 2024 and as of December 31, 2023 are shown in the following table:

<i>(\$ in thousands)</i>	March 31, 2024 Range (Weighted Average)	December 31, 2023 Range (Weighted Average)
Discounted Cash Flows		
Revenue growth rate	11.0 %	11.0 %
Expense growth rate	13.4 %	13.4 %
Discount rate	20.0 %	20.0 %
Guideline Public Company		
Multiples of enterprise value	3.5x to 5.5x	3.5x to 5.5x

The valuation as of December 31, 2023 was adjusted using a Guideline Transaction method based on the potential transaction announced on July 25, 2023 and the share price on December 31, 2023.

Note 11 – Income Taxes

The Company accounts for income taxes by recognizing deferred tax assets and liabilities based upon temporary differences between the amounts for financial reporting purposes and tax basis of its assets and liabilities. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more-likely-than-not that some portion, or all, of the deferred tax asset will not be realized. In assessing the realization of deferred tax assets, management evaluates both positive and negative evidence, including the forecasts of future income, applicable tax planning strategies, and assessments of current and future economic and business conditions. This analysis is updated quarterly and adjusted as necessary. Based on this analysis, management has determined that a valuation allowance for deferred tax assets was not required at March 31, 2024.

For the three months ended March 31, 2024 and 2023, income tax expense was \$1.2 million and \$1.4 million, respectively, resulting in an effective income tax rate of 26.5% and 26.1%, respectively. The effective tax rate differs from the statutory

rate of 24.9% during the three months ended March 31, 2024 due primarily to state taxes and the tax effect of stock-based compensation. The effective tax rate differs from the statutory rate of 24.9% during the three months ended March 31, 2023 due primarily to the tax effect of nondeductible wages and stock-based compensation.

The Company had no unrecognized tax benefits at March 31, 2024.

Note 12 – Related Parties

In the ordinary course of business, the Company may grant loans to certain executive officers and directors and the companies with which they are associated. The Company had *de minimis* loans outstanding to related parties as of March 31, 2024 and December 31, 2023. Total deposits from certain executive officers and directors and the companies with which they are associated were \$1.9 million and \$1.5 million as of March 31, 2024 and December 31, 2023, respectively.

BFG is a small business loan broker, primarily under the SBA's 7(a) loan program. As noted in Note 8 Investment in Business Funding Group, the Company has a 20% ownership in the outstanding membership units of BFG. The Company underwrites loans sourced by BFG in its normal course of business. If approved and funded, the Company pays BFG a commission fee based on the amount funded. There is no guarantee or commitment made by the Company to BFG to approve or fund loans referred by BFG. The Company is able to use its sole discretion in deciding to approve and fund loans referred by BFG.

Note 13 – Earnings per Share

The following table is a reconciliation of the components used to derive basic and diluted EPS for the three months ended March 31, 2024 and 2023 (\$ in thousands, except share and per share amounts):

(\$ in thousands)	For the Three Months Ended March 31,	
	2024	2023
Numerator:		
Net income	\$ 3,315	\$ 3,861
Amount allocated to participating common shareholders ⁽¹⁾	(52)	(37)
Net income allocated to common shareholders	\$ 3,263	\$ 3,824
Denominator:		
Weighted average shares outstanding, basic	12,502,448	12,708,326
Weighted average effect of dilutive securities:		
Stock options	423,263	391,477
Warrants	115,894	72,485
Weighted average shares outstanding, diluted	13,041,605	13,172,288
Earnings per share, basic	\$ 0.26	\$ 0.30
Earnings per share, diluted	\$ 0.25	\$ 0.29

(1) Represents earnings attributable to holders of unvested restricted stock issued to the Company's directors and employees.

There were 120,379 and 471,952 anti-dilutive options for the three months ended March 31, 2024 and 2023, respectively, reported in the table above. There were 154,106 shares and 197,515 anti-dilutive warrants for the three months ended March 31, 2024 and 2023, respectively, reported in the table above.

Note 14 – Subsequent Events

Subsequent events are events or transactions that occur after the date of the most recent balance sheet but before the financial statements are available to be issued. The Company recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing of the financial statements. The Company's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after the date of the balance sheet and before the financial statements are available to be issued.

The Company has evaluated subsequent events through May 14, 2024, which is the date the consolidated financial statements are available to be issued.

Item 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In this Report, unless we state otherwise or the context otherwise requires, references to “we,” “our,” “us,” “the Company” and “FinWise Bancorp” refer to FinWise Bancorp and its wholly owned subsidiaries, FinWise Bank (which we sometimes refer to as “FinWise Bank,” “FinWise,” “the Bank” or “our Bank,”) and FinWise Investment, LLC.

The following discussion and analysis is intended as a review of significant factors affecting the Company's financial condition and results of operations for the periods indicated and should be read together with our consolidated financial statements and related notes thereto and the 2023 Form 10-K. In addition to historical information, this discussion and analysis contains forward-looking statements that involve risks, uncertainties and assumptions that could cause actual results to differ materially from our expectations. Factors that could cause such differences are discussed in the sections of this Report and our most recently filed Annual Report on Form 10-K entitled “Risk Factors,” “Cautionary Note Regarding Forward-Looking Statements” and elsewhere in this Report. We assume no obligation to update any of these forward-looking statements except to the extent required by law.

The following discussion pertains to our historical results, on a consolidated basis. However, because we conduct all our material business operations through our wholly owned subsidiary, FinWise Bank, the discussion and analysis relates to activities primarily conducted at the subsidiary level.

Critical Accounting Policies and Estimates

The accompanying management’s discussion and analysis of results of operations and financial condition is based upon our unaudited interim consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements in accordance with GAAP requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues, expenses and related disclosure of contingent assets and liabilities. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under current circumstances, results of which form the basis for making judgments about the carrying value of certain assets and liabilities that are not readily available from other sources. We evaluate our estimates on an ongoing basis. Actual results may differ from these estimates under different assumptions or conditions. There have been no significant changes during the three months ended March 31, 2024 to the items that we disclosed as our critical accounting policies and estimates in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the 2023 Form 10-K.

Accounting policies, as described in detail in the notes to our consolidated financial statements, included in the 2023 Form 10-K, are an integral part of our financial statements. A thorough understanding of these accounting policies is essential when reviewing our reported results of operations and our financial position. We believe that those critical accounting policies and estimates require us to make difficult, subjective or complex judgments about matters that are inherently uncertain. Changes in these estimates, which are likely to occur from period to period, or use of different estimates that we could have reasonably used in the current period, would have a material impact on our financial position, results of operations or liquidity.

Overview

The Company is a Utah corporation and the parent company of FinWise Bank and FinWise Investment, LLC. The Company’s assets consist primarily of its investment in the Bank and all of its material business activities are conducted through the Bank. The Company is a registered bank holding company that is subject to supervision by the UDFI and the Federal Reserve. As a Utah state-chartered bank that is not a member of the Federal Reserve System, the Bank is separately subject to regulations and supervision by both the UDFI and the FDIC. The Bank’s deposits are federally insured up to the maximum legal limits.

Our banking business is our only business line. Our banking business offers a diverse range of commercial and retail banking products and services, and consists primarily of originating loans in a variety of sectors. Attracting nationwide deposits from the general public, businesses and other financial institutions, and investing those deposits, together with borrowings and other sources of funds, is also critical to our banking business. While our commercial and residential real estate lending and other products and services offered from our branch continue to be concentrated in and around the Salt Lake City, Utah MSA, our third-party loan origination relationships have allowed us to expand into new markets across the United States. These relationships were developed to support our ability to generate significant loan volume across diverse consumer and commercial markets and have been the primary source of our significant growth and superior profitability. Our evolving analytics platform, FinView™, enhances our ability to gather and interpret data and provides us with an ability to scale more effectively. Our track record has demonstrated that these factors help deliver superior growth and

profitability and that the flexibility inherent in our model enhances our ability to manage credit risk. We gather deposits in the Salt Lake City, Utah MSA through our one branch and nationwide from our Strategic Program service providers, SBA 7(a) borrowers, demand deposits sourced through Lively, Inc., Institutional Deposit exchanges, and brokered deposit arrangements.

Our financial condition and results of operations depend primarily on our ability to (i) originate loans using our strategic relationships with third-party loan origination platforms to earn interest and noninterest income, (ii) effectively manage credit and other risks throughout the Bank, (iii) attract and retain low cost, stable deposits, and (iv) efficiently operate in compliance with applicable regulations.

Our lending focuses on four main lending areas: (i) SBA 7(a) loans, (ii) Strategic Programs, (iii) residential and commercial real estate and (iv) commercial leasing. For a description and analysis of the Company's loan categories, see "Financial Condition."

Executive Summary

Net income for the three months ended March 31, 2024 decreased \$0.6 million to \$3.3 million when compared to the three months ended March 31, 2023 due primarily to a \$2.3 million increase in salaries and employee benefits expense and other expenses driven by increased spending on business infrastructure and was offset in part by a \$1.9 million increase in net interest income driven by growth in the loans held for investment portfolio and an increase in non-interest income of \$0.9 million resulting from higher fees and gains on sale of loans.

The net interest margin was 10.12% for the three months ended March 31, 2024, compared to 12.51% for the three months ended March 31, 2023. The decline in net interest margin was due primarily to the yield on interest earning assets declining 110 basis points coupled with a 153 basis point increase in costs of funds on interest bearing liabilities and offset in part by a \$164.2 million increase in earning assets.

Total assets increased by \$24.6 million to \$610.8 million as of March 31, 2024 compared to December 31, 2023. This increase was primarily attributable to a \$18.5 million increase in net loans receivable and a \$7.4 million increase in Strategic Program loans held-for-sale, partially offset by a \$1.2 million decrease in the Company's interest-bearing deposits.

Originations increased by \$0.2 billion to \$1.1 billion for the three months ended March 31, 2024 compared to the three months ended March 31, 2023 due mainly to improved market and economic conditions affecting loan purchasers and borrowers.

Results of Operations

Net Income Overview

The following table sets forth the principal components of net income for the periods indicated.

(\$ in thousands)	For the Three Months Ended March 31,		
	2024	2023	% Change
Interest income	\$ 17,645	\$ 13,401	31.7 %
Interest expense	(3,639)	(1,295)	180.9 %
Provision for credit losses	(3,154)	(2,671)	18.1 %
Non-interest income	5,464	4,527	20.7 %
Non-interest expense	(11,807)	(8,737)	35.1 %
Provision for income taxes	(1,194)	(1,364)	(12.5)%
Net income	\$ 3,315	\$ 3,861	(14.1)%

Net income for the three months ended March 31, 2024 was \$3.3 million, a decrease of \$0.6 million, or 14.1%, from net income of \$3.9 million for the three months ended March 31, 2023. The decrease was primarily attributable to an increase of \$2.3 million, or 43.8%, in salaries and employee benefits expense and other expenses driven by increased spending on business infrastructure and was offset in part by a \$1.9 million, or 15.7%, increase in net interest income driven by growth in the loans held for investment portfolio and an increase in non-interest income of \$0.9 million, or 20.7%, resulting primarily from higher fees and gains on sale of loans.

Net Interest Income and Net Interest Margin Analysis

Net interest income was the primary contributor to our earnings in 2024 and 2023. Net interest income is affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as “volume changes.” It is also affected by changes in yields earned on interest-earning assets and rates paid on interest-bearing deposits and other borrowed funds, referred to as “rate changes.”

For the three months ended March 31, 2024, our net interest income increased \$1.9 million, or 15.7%, to \$14.0 million compared to the three months ended March 31, 2023. This increase was primarily due to volume increases in the loans held for investment and loans held-for-sale portfolios and was partially offset by increased volume and rate in the certificates of deposit portfolio. Average interest earning assets increased by \$164.2 million, or 41.8%, to \$556.8 million for the three months ended March 31, 2024 compared to the three months ended March 31, 2023, while the related yield on average interest earning assets decreased by 110 basis points to 12.74%. The cost of funds on interest bearing liabilities for the three months ended March 31, 2024 increased by 153 basis points to 4.71%, and the average balance in interest bearing liabilities increased by \$145.4 million, or 87.9%, to \$310.9 million compared to the prior year period. The increase in cost of funds was primarily due to volume growth as well as rate increases in time deposits. Our net interest margin decreased to 10.12% for the three months ended March 31, 2024 from 12.51% for the three months ended March 31, 2023.

Average Balances and Yields. The following table presents average balances for assets and liabilities, the total dollar amounts of interest income from interest-earning assets, the total dollar amounts of interest expense on interest-bearing liabilities, and the resulting average yields and costs. The yields and costs for the periods indicated are derived by dividing the income or expense by the average balances for assets or liabilities, respectively, for the periods presented. Loan fees are included in interest income on loans and represent net fees of approximately \$0.5 million and \$0.1 million for the three months ended March 31, 2024 and 2023, respectively. Average balances have been calculated using daily averages.

	Three Months Ended March 31,					
	2024			2023		
	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate
<i>(\$ in thousands)</i>						
Interest earning assets:						
Interest bearing deposits	\$ 111,911	\$ 1,509	5.42 %	\$ 88,038	\$ 987	4.55 %
Investment securities	15,174	101	2.67 %	14,142	72	2.07 %
Loans held for sale	42,452	3,475	32.93 %	31,041	3,061	39.99 %
Loans held for investment	387,300	12,560	13.04 %	259,383	9,281	14.51 %
Total interest earning assets	556,837	17,645	12.74 %	392,604	13,401	13.84 %
Non-interest earning assets	39,123			22,813		
Total assets	\$ 595,960			\$ 415,417		
Interest bearing liabilities:						
Demand	\$ 51,603	\$ 503	3.92 %	\$ 41,532	\$ 385	3.76 %
Savings	9,301	19	0.83 %	8,313	10	0.50 %
Money market accounts	10,200	66	2.60 %	12,089	58	1.96 %
Certificates of deposit	239,576	3,051	5.12 %	103,225	842	3.31 %
Total deposits	310,680	3,639	4.71 %	165,159	1,295	3.18 %
Other borrowings	172	—	0.35 %	297	—	0.35 %
Total interest bearing liabilities	310,853	3,639	4.71 %	165,456	1,295	3.18 %
Non-interest bearing deposits	100,507			91,701		
Non-interest bearing liabilities	25,446			16,602		
Shareholders' equity	159,154			141,658		
Total liabilities and shareholders' equity	\$ 595,960			\$ 415,417		
Net interest income and interest rate spread		\$ 14,006	8.03 %		\$ 12,106	10.67 %
Net interest margin			10.12 %			12.51 %
Ratio of average interest-earning assets to average interest-bearing liabilities			179.13 %			237.29 %

Rate/Volume Analysis. The following table sets forth the effects of changing rates and volumes on our net interest income based on average balances. The rate column shows the effects attributable to changes in average rate. The volume column shows the effects attributable to changes in average volume. For purposes of this table, changes attributable to changes in both average rate and average volume that cannot be segregated have been allocated proportionally based on the changes due to rate and the changes due to volume.

<i>(\$ in thousands)</i>	Three Months Ended March 31,		
	2024 vs 2023		
	Increase (Decrease) Due to Change in:		
	Rate	Volume	Total
Interest income:			
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks	\$ 217	\$ 305	\$ 522
Investment securities	23	6	29
Loans held-for-sale	(383)	797	414
Loans held for investment	(845)	4,124	3,279
Total interest income	(988)	5,232	4,244
Interest expense:			
Demand	18	100	118
Savings	8	1	9
Money market accounts	15	(7)	8
Certificates of deposit	647	1,562	2,209
Total interest bearing liabilities	688	1,656	2,344
Change in net interest income	\$ (1,676)	\$ 3,576	\$ 1,900

Provision for Credit Losses

On January 1, 2023, the Company adopted ASU 2016-13, *Topic 326* which replaced the incurred loss methodology, allowance for loan losses ("ALL"), with CECL for financial instruments measured at amortized cost and other commitments to extend credit. The provision for credit losses is a charge to income to bring our allowance for credit losses ("ACL") to a level deemed appropriate by management and approved by our board of directors. We determine the provision for credit losses monthly in connection with our evaluation of the adequacy of our ACL. For a description of the factors we considered in determining the ACL see Recently adopted accounting pronouncements - Allowance for Credit Losses presented in Note 1 - "Summary of Significant Accounting Policies" in Part I, Item 1 of this Report.

Our provision for credit losses was \$3.2 million and \$2.7 million for the three months ended March 31, 2024 and 2023, respectively. The increase from the year prior period was primarily due to qualitative factor adjustments based on the increase in nonperforming assets primarily related to the SBA portfolio in the fourth quarter of 2023. We believe that non-performing assets stabilized in the first quarter of 2024 compared to recent quarters.

Noninterest Income

The largest portion of our noninterest income is associated with our Strategic Program fees. Other sources of noninterest income include gain on sale of loans, SBA loan servicing fees, change in fair value on investment in BFG and other miscellaneous income.

The following table presents, for the periods indicated, the major categories of noninterest income:

(\$ in thousands)	For the Three Months Ended March 31,		Change	
	2024	2023	\$	%
Noninterest income:				
Strategic Program fees	\$ 3,965	\$ 3,685	\$ 280	7.6 %
Gain on sale of loans	415	187	228	121.9 %
SBA loan servicing fees	466	591	(125)	(21.2 %)
Change in fair value on investment in BFG	(124)	(300)	176	(58.7 %)
Other miscellaneous income	742	364	378	103.9 %
Total noninterest income	\$ 5,464	\$ 4,527	\$ 937	20.7 %

For the three months ended March 31, 2024, total noninterest income increased \$0.9 million, or 20.7%, to \$5.5 million compared to the three months ended March 31, 2023. This increase was primarily due to an increase in miscellaneous income of \$0.4 million, or 103.8%, related primarily to increases in revenues from the Company's commercial operating lease portfolio and Strategic Program fees and gain on sales of \$0.3 million, or 7.6%, and \$0.2 million, or 122.2%, respectively.

Noninterest Expense

The following table presents, for the periods indicated, the major categories of noninterest expense:

(\$ in thousands)	For the Three Months Ended March 31,		Change	
	2024	2023	\$	%
Noninterest expense:				
Salaries and employee benefits	\$ 7,562	\$ 5,257	\$ 2,305	43.8 %
Professional Services	1,567	1,474	93	6.3 %
Occupancy and equipment expenses	980	712	268	37.6 %
(Recovery) impairment of SBA servicing asset	(198)	(253)	55	(21.8 %)
Other operating expenses	1,896	1,547	349	22.6 %
Total noninterest expense	\$ 11,807	\$ 8,737	\$ 3,070	35.1 %

For the three months ended March 31, 2024, total noninterest expense increased \$3.1 million, or 35.1%, to \$11.8 million compared to the three months ended March 31, 2023. This increase was primarily due to increases in salaries and employee benefits of \$2.3 million, or 43.8%, and other operating expenses of \$0.3 million, or 22.6%, driven by increased spending on business infrastructure along with an increase in occupancy and equipment expenses of \$0.3 million, or 37.7%, reflecting the growth in our business.

Financial Condition

The following table summarizes selected components of the Company's consolidated balance sheets as of March 31, 2024 and December 31, 2023.

(\$ in thousands)	As of		Change	
	March 31, 2024	December 31, 2023	\$	%
Total assets	\$ 610,833	\$ 586,221	\$ 24,612	4.2 %
Investment securities held to maturity, at cost	14,820	15,388	(568)	(3.7)%
Loans receivable, net	377,101	358,560	18,541	5.2 %
Deposits	424,096	404,833	19,263	4.8 %
Total shareholders' equity	162,482	155,056	7,426	4.8 %
Total equity to total assets	26.6 %	26.5 %		(0.6)%
Weighted average shares outstanding, basic ⁽¹⁾	12,502,448	12,488,564		(0.1)%
Weighted average shares outstanding, diluted ⁽¹⁾	13,041,605	12,909,648		(1.0)%

(1) Average shares presented for March 31, 2024 and December 31, 2023 are for the three month and annual periods, respectively, ended on those dates.

Total assets at March 31, 2024 were \$610.8 million, an increase of \$24.6 million from December 31, 2023. The increase in total assets was due primarily to increases in loans receivable, net, of \$18.5 million and Strategic Program loans held-for-sale of \$7.4 million, and partially offset by a decrease in cash and due from banks of \$1.2 million.

Loan Portfolio

We manage our loan portfolio based on factors that include concentrations per loan program and aggregated portfolio, industry of operation and geographies. We also monitor the impact of identified and estimated losses on capital as well as the pricing characteristics of each product. The following provides a general description and the risk characteristics relevant to each of the business lines. Each loan is assigned a risk grade during the origination and closing process by credit administration personnel based on criteria described later in this section. We analyze the resulting ratings, as well as other external statistics and factors such as delinquency, to track the migration performance of the portfolio balances. This ratings analysis is performed at least quarterly.

SBA 7(a) Loans

We originate and service loans partially guaranteed by the SBA under its Section 7(a) loan program. SBA 7(a) loans are made to small businesses and professionals throughout the USA. As of March 31, 2024 and December 31, 2023, we had total SBA 7(a) loans of \$247.8 million and \$239.9 million, respectively, representing 63.4% and 64.5% of our total loans held for investment, respectively. Loans are sourced primarily through our referral relationship with BFG. Although BFG actively markets throughout the USA, because of its physical location in the New York area we have developed a lending presence in the New York and New Jersey geographies. The maximum SBA 7(a) loan amount is \$5 million. Underwriting is generally based on commercial credit metrics where the primary repayment source is borrower cash flow, secondary is personal guarantor cash flow and tertiary is the sale of collateral pledged. These loans may be secured by commercial and residential mortgages as well as liens on business assets. In addition to typical underwriting metrics, we review the nature of the business, use of proceeds, length of time in business and management experience to help us target loans that we believe have lower credit risk. The SBA 7(a) program generally provides 50%, 75%, 85% and 90% guarantees for eligible SBA 7(a) loans. The guaranty is conditional and covers a portion of the risk of payment default by the borrower, but not the risk of improper underwriting, closing or servicing by the lender. As such, prudent underwriting, closing and servicing processes are essential to effective utilization of the SBA 7(a) program. Historically, we have generally sold the SBA-guaranteed portion (typically 75% of the principal balance) of a majority of the loans we originate at a premium in the secondary market while retaining all servicing rights and the unguaranteed portion; however, beginning in 2020, we made the decision to drive interest income by retaining a larger amount of the guaranteed portion of these loans. In light of suppressed gain-on-sale premiums and increasing variable loan rates during 2023, we retained on our balance sheet a greater percentage of the guaranteed portion of certain SBA loans that we originated than we have historically, which we believe will benefit the Company through stronger government guaranteed held for investment loan growth and an increased recurring stream of interest income and partially offset the decline in gain-on-sale revenue.

Commercial leases

As of March 31, 2024 and December 31, 2023, we had total commercial leases of \$46.7 million and \$38.1 million, respectively, representing 11.9% and 10.2% of our total loans held for investment, respectively. Underwriting for smaller credit requests from customers is generally based on an internal credit scorecard, incorporating several customer and structure attributes including: severity and aging of delinquency; number of credit inquiries; LTV ratio; term; and payment-to-income ratio. We periodically update our underwriting scorecard, which can have an impact on our credit tier scoring. Underwriting for larger credit requests from customers is generally based on commercial credit metrics where the primary repayment source considered is borrower cash flow, secondary is personal guarantor cash flow (when applicable) and tertiary is the sale of collateral pledged. The nature of the business, use of proceeds, length of time in business, management experience, repayment ability, credit history, ratio calculations and assessment of collateral adequacy are also considerations. These leases are generally secured by liens on business assets leased or purchased with Company funds. Historically, we have retained these leases on our balance sheet for investment; however, the Company may sell leases to certain purchasers from time to time.

Commercial, non-real estate

Commercial non-real estate loans consist of loans and leases made to commercial enterprises that are not secured by real estate. As of March 31, 2024 and December 31, 2023, we had total commercial non-real estate loans of \$2.1 million and \$2.5 million, respectively, representing 0.5% and 0.7% of our total loans held for investment, respectively. Any loan, lease, line of credit, or letter of credit (including any unfunded commitments) and any interest obtained in such loans made by another lender to individuals, sole proprietorships, partnerships, corporations, or other business enterprises for commercial, industrial, agricultural, or professional purposes, not secured by real estate, but not for personal expenditure purposes are included in this category. For example, commercial vehicle term loans and commercial working capital term loans. Underwriting is generally based on commercial credit metrics where the primary repayment source is borrower cash flow, secondary is personal guarantor cash flow (when applicable) and tertiary is the sale of collateral pledged. The nature of the business, use of proceeds, length of time in business, management experience, repayment ability, credit history, ratio calculations and assessment of collateral adequacy are all considerations. These loans are generally secured by liens on business assets. Historically, we have retained these loans on our balance sheet for investment.

Residential real estate

Residential real estate loans include construction, lot and land development loans that are for the purpose of acquisition and development of property to be improved through the construction of residential buildings, and loans secured by other residential real estate. As of March 31, 2024 and December 31, 2023, we had total residential real estate loans of \$39.0 million and \$38.1 million, respectively, representing 10.0% and 10.2% of our total loans held for investment, respectively. Construction loans are usually paid off through the conversion to permanent financing from third-party lending institutions. Lot loans may be paid off as the borrower converts to a construction loan. At the completion of the construction project, if the loan is converted to permanent financing by us or if scheduled loan amortization begins, it is then reclassified from construction to single-family dwelling. Underwriting of construction and development loans typically includes analysis of not only the borrower's financial condition and ability to meet the required debt obligations, but also the general market conditions associated with the area and type of project being funded. These loans are generally secured by mortgages for residential property located primarily in the Salt Lake City, Utah MSA, and we obtain guarantees from responsible parties. Historically, we have retained these loans on our balance sheet for investment.

Strategic Program loans

We, through our Strategic Program service providers, issue, on a nationwide basis, unsecured consumer and secured or unsecured business loans to borrowers within certain approved credit profiles. Although we have generally sold most of these loans, we may choose to hold more of the funded loans and/or receivables based on a number of factors including the amount of our available capital. As of March 31, 2024 and December 31, 2023, we had total Strategic Program loans held for investment of \$17.2 million and \$19.4 million, respectively, representing 4.4% and 5.2% of our total loans held for investment, respectively. Loans originated through these programs are limited to predetermined Bank underwriting criterion, which has been approved by our board of directors. The primary form of repayment on these loans is from personal or business cash flow. Business loans may be secured by liens on business assets, as applicable. We reserve the right to sell any portion of funded loans and/or receivables directly to the Strategic Program service providers or other investors. We generally retain the legal right to service all these loans, but contract with the Strategic Program service provider or another approved sub-servicer to service these loans on our behalf.

Commercial real estate

Commercial real estate loans include loans to individuals, sole proprietors, partnerships, corporations, or other business enterprises for commercial, industrial, agricultural, or professional purposes, secured by real estate, but not for personal expenditure purposes. As of March 31, 2024 and December 31, 2023, we had total commercial real estate loans of \$23.5 million and \$22.8 million, respectively, representing 6.0% and 6.1% of our total loans held for investment, respectively. Of these amounts, \$21.3 million and \$20.8 million represented owner occupied properties as of March 31, 2024 and December 31, 2023, respectively. Underwriting is generally based on commercial credit metrics where the primary repayment source is borrower cash flow, secondary is personal guarantor cash flow (when applicable) and tertiary is the sale of collateral pledged. The nature of the business, use of proceeds, length of time in business, management experience, repayment ability, credit history, ratio calculations and assessment of collateral adequacy are all considerations. In addition to real estate, these loans may also be secured by liens on business assets. Historically, we have retained these loans on our balance sheet for investment.

Consumer

Consumer lending provides financing for personal, family, or household purposes on a nationwide basis. Most of these loans are originated through our POS platform and come from a variety of sources, including other approved merchant or dealer relationships and lending platforms. As of March 31, 2024 and December 31, 2023, we had total consumer loans of \$14.7 million and \$11.4 million, respectively, representing 3.8% and 3.1% of our total loans held for investment, respectively. We use a debt-to-income (“DTI”) ratio to determine whether an applicant will be able to service the debt. The DTI ratio compares the applicant’s anticipated monthly expenses and total monthly obligations to the applicant’s monthly gross income. Our policy is to limit the DTI ratio to 45% after calculating interest payments related to the new loan. Loan officers, at their discretion, may make exceptions to this ratio if the loan is within their authorized lending limit. DTI ratios of no more than 50% may be approved subject to an increase in interest rate. Strong offsetting factors such as higher discretionary income or large down payments are used to justify exceptions to these guidelines. All exceptions are documented and reported. While the loans are generally for the purchase of goods which may afford us a purchase money security interest, they are underwritten as if they were unsecured. On larger loans, we may file a Uniform Commercial Code financing form. Historically, we have retained these loans on our balance sheet for investment.

Loan Portfolio Program Summary

Through our diversification efforts, we have built an SBA 7(a) portfolio that we believe positions us to withstand economic shifts. For example, we focus on industries such as non-store retailers (e-commerce), ambulatory healthcare services, professional, scientific and technical services (including law firms), and merchant wholesalers.

The following table summarizes our loan portfolio held for investment by loan program as of the dates indicated:

	As of March 31, 2024		As of December 31, 2023	
	Amount	% of total loans	Amount	% of total loans
<i>(\$s in thousands)</i>				
SBA ⁽¹⁾	\$ 247,810	63.4 %	\$ 239,922	64.5 %
Commercial leases	46,690	11.9 %	38,110	10.2 %
Commercial, non-real estate	2,077	0.5 %	2,457	0.7 %
Residential real estate	39,006	10.0 %	38,123	10.2 %
Strategic Program loans	17,216	4.4 %	19,408	5.2 %
Commercial real estate:				
Owner occupied	21,300	5.4 %	20,798	5.6 %
Non-owner occupied	2,155	0.6 %	2,025	0.5 %
Consumer	14,689	3.8 %	11,372	3.1 %
Total	\$ 390,943	100.0 %	\$ 372,215	100.0 %

(1) SBA loans as of March 31, 2024 and December 31, 2023 include \$141.7 million and \$131.7 million, respectively, of SBA 7(a) loan balances that are guaranteed by the SBA.

Loan Maturity and Sensitivity to Changes in Interest Rates

As of March 31, 2024, \$210.1 million, or 53.7%, of the total held for investment loan balance matures in less than five years. Loans maturing in greater than five years totaled \$180.9 million as of March 31, 2024. The variable rate portion of our total held for investment loan portfolio at March 31, 2024 was \$289.8 million, or 74.1%. As of December 31, 2023, \$196.0 million, or 52.7%, of the total held for investment loan balance matures in less than five years. Loans maturing in greater than five years totaled \$176.2 million as of December 31, 2023. The variable rate portion of our total held for investment loan portfolio at December 31, 2023 was \$300.3 million, or 80.7%.

The following tables detail maturities and sensitivity to interest rate changes for our loan portfolio at March 31, 2024 and December 31, 2023:

As of March 31, 2024

	Remaining Contractual Maturity Held for Investment					
	One Year or Less	Average Yield/Rate	After One Year and Through Five Years	Average Yield/Rate	After Five Years and Through Fifteen Years	Average Yield/Rate
<i>(\$ in thousands)</i>						
Fixed rate loans:						
SBA ⁽¹⁾	\$ 506	4.19 %	\$ 710	10.06 %	\$ 1,621	10.45 %
Commercial leases	12,150	6.81 %	33,239	6.93 %	1,301	4.11 %
Commercial, non-real estate	629	5.69 %	1,322	5.83 %	116	3.69 %
Residential real estate	7,063	7.30 %	5,061	7.86 %	144	4.15 %
Strategic Program loans	12,960	125.63 %	4,256	86.84 %	—	— %
Commercial real estate						
Owner occupied	2,203	7.03 %	1,449	8.02 %	—	— %
Non-owner occupied	118	5.35 %	158	4.84 %	293	3.54 %
Consumer	3,899	5.93 %	9,942	5.55 %	848	9.08 %
Subtotal fixed rate loans	39,528	45.73 %	56,137	12.86 %	4,323	7.41 %
Variable rate loans:						
SBA	16,623	10.89 %	66,045	10.88 %	104,301	10.71 %
Commercial leases	—	— %	—	— %	—	— %
Commercial, non-real estate	—	— %	—	— %	—	— %
Residential real estate	23,388	9.01 %	1,672	10.03 %	1,672	9.94 %
Strategic Program loans	—	— %	—	— %	—	— %
Commercial real estate						
Owner occupied	1,026	8.74 %	4,105	8.74 %	7,685	9 %
Non-owner occupied	1,555	10.50 %	—	— %	—	— %
Consumer	—	— %	—	— %	—	— %
Subtotal variable rate loans	42,592	9.79 %	71,822	10.74 %	113,658	10.60 %
Total	\$ 82,119	27.09 %	\$ 127,959	11.67 %	\$ 117,981	10.48 %

As of March 31, 2024

	Remaining Contractual Maturity Held for Investment			
	After Fifteen Years	Average Yield/Rate	Total	Average Yield/Rate
<i>(\$ in thousands)</i>				
Fixed rate loans:				
SBA ⁽¹⁾	\$ 1,081	10.41 %	\$ 3,918	9.56 %
Commercial leases	—	— %	46,690	6.82 %
Commercial, non-real estate	10	3.77 %	2,077	5.66 %
Residential real estate	6	4.06 %	12,274	7.49 %
Strategic Program loans	—	— %	17,216	116.04 %
Commercial real estate				
Owner occupied	—	— %	3,652	7.42 %
Non-owner occupied	31	3.74 %	600	4.25 %
Consumer	—	— %	14,689	5.85 %
Subtotal fixed rate loans	1,128	10.13 %	101,116	25.45 %
Variable rate loans:				
SBA	56,923	10.47 %	243,892	10.71 %
Commercial leases	—	— %	—	— %
Commercial, non-real estate	—	— %	—	— %
Residential real estate	—	— %	26,732	9.13 %
Strategic Program loans	—	— %	—	— %
Commercial real estate				
Owner occupied	4,832	10.23 %	17,648	9.40 %
Non-owner occupied	—	— %	1,555	10.50 %
Consumer	—	— %	—	— %
Subtotal variable rate loans	61,755	10.45 %	289,827	10.49 %
Total	\$ 62,883	10.44 %	\$ 390,943	14.36 %

As of December 31, 2023

Remaining Contractual Maturity Held for Investment

<i>(\$ in thousands)</i>	One Year or Less	Average Yield/Rate	After One Year and Through Five Years	Average Yield/Rate	After Five Years and Through Fifteen Years	Average Yield/Rate
Fixed rate loans:						
SBA ⁽¹⁾	\$ 493	4.39 %	\$ 796	9.23 %	\$ 1,606	10 %
Commercial leases	10,073	6.83 %	27,413	7.16 %	624	7.56 %
Commercial, non-real estate	703	5.68 %	1,621	5.82 %	123	3.76 %
Residential real estate	6,230	7.07 %	4,653	7.65 %	60	4.29 %
Strategic Program loans	14,305	125.05 %	5,103	82.20 %	—	— %
Commercial real estate:						
Owner occupied	1,976	7.04 %	1,725	7.85 %	—	— %
Non-owner occupied	101	4.60 %	108	3.51 %	244	3.48 %
Consumer	3,051	6.40 %	7,668	5.79 %	653	9.17 %
Subtotal fixed rate loans	36,932	52.58 %	49,087	14.80 %	3,310	8.78 %
Variable rate loans:						
SBA	15,720	10.87 %	62,367	10.87 %	100,880	10.70 %
Commercial leases	—	— %	—	— %	—	— %
Commercial, non-real estate	—	— %	—	— %	—	— %
Residential real estate	23,718	9.02 %	1,941	5.85 %	1,521	4.55 %
Strategic Program loans	—	— %	—	— %	—	— %
Commercial real estate:						
Owner occupied	943	8.91 %	3,766	8.91 %	7,384	9.43 %
Non-owner occupied	1,541	10.50 %	—	— %	—	— %
Consumer	—	— %	—	— %	—	— %
Subtotal variable rate loans	41,922	9.77 %	68,074	10.62 %	109,785	10.53 %
Total	\$ 78,853	29.82 %	\$ 117,162	12.37 %	\$ 113,095	10.48 %

As of December 31, 2023

	Remaining Contractual Maturity Held for Investment			
	After Fifteen Years	Average Yield/Rate	Total	Average Yield/Rate
<i>(\$ in thousands)</i>				
Fixed rate loans:				
SBA ⁽¹⁾	\$ 1,143	10 %	\$ 4,038	9.46 %
Commercial leases	—	— %	38,110	7.08 %
Commercial, non-real estate	10	3.77 %	2,457	5.67 %
Residential real estate	—	— %	10,943	7.30 %
Strategic Program loans	—	— %	19,408	113.78 %
Commercial real estate:				
Owner occupied	—	— %	3,701	7.42 %
Non-owner occupied	31	4 %	484	3.73 %
Consumer	—	— %	11,372	6.15 %
Subtotal fixed rate loans	1,184	10.18 %	90,513	29.93 %
Variable rate loans:				
SBA	56,917	10.45 %	235,884	10.70 %
Commercial leases	—	— %	—	— %
Commercial, non-real estate	—	— %	—	— %
Residential real estate	—	— %	27,180	8.54 %
Strategic Program loans	—	— %	—	— %
Commercial real estate:				
Owner occupied	5,004	10 %	17,097	9.52 %
Non-owner occupied	—	— %	1,541	10.50 %
Consumer	—	— %	—	— %
Subtotal variable rate loans	61,921	10.43 %	281,702	10.42 %
Total	\$ 63,105	10.43 %	\$ 372,215	15.16 %

Nonperforming Assets

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were contractually due. Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. Loans may be placed on nonaccrual status regardless of whether such loans are actually past due. In general, we place loans on nonaccrual status when they become 90 days past due. We also generally place loans on nonaccrual status if they are less than 90 days past due if the collection of principal or interest is in doubt. When interest accrual is discontinued, all unpaid accrued interest is reversed from income. Interest income is subsequently recognized only to the extent recoveries received (either from payments received from the customer, derived from the disposition of collateral or from legal action, such as judgment enforcement) exceed liquidation expenses incurred and outstanding principal.

A non-accrual asset may be restored to accrual status when (1) none of its principal and interest is due and unpaid, and we expect repayment of the remaining contractual principal and interest, or (2) when asset otherwise becomes well secured and is not in the process of collection.

Any loan which we deem to be uncollectible, in whole or in part, is charged off to the extent of the anticipated loss. In general, loans that are past due for 90 days or more are charged off unless the loan is both well secured and in the process of collection. We believe our disciplined lending approach and focused management of nonperforming assets has resulted

in sound asset quality and timely resolution of problem assets. We have several procedures in place to assist us in maintaining the overall quality of our loan portfolio. We have established underwriting guidelines to be followed by our loan officers, and we also monitor our delinquency levels for any negative or adverse trends. There can be no assurance, however, that our loan portfolio will not become subject to increasing pressures from deteriorating borrower credit due to general economic conditions.

The Company had a total of \$26.0 million in nonperforming assets and \$0.9 million in material loan modifications at March 31, 2024. The amount of nonperforming assets and material loan modifications as of March 31, 2024 include \$14.8 million and \$0.3 million, respectively, of SBA 7(a) loan balances that are guaranteed by the SBA. The Company had \$27.1 million in nonperforming assets and \$0.5 million in material loan modifications at December 31, 2023. The amount of nonperforming assets and material loan modifications as of December 31, 2023 include \$15.0 million and \$0.3 million, respectively, of SBA 7(a) loan balances that are guaranteed by the SBA. The decrease in nonperforming assets and material loan modifications from the prior period was primarily attributable to several loans in the SBA 7(a) loan portfolio moving to nonperforming status due mainly to the negative impact of elevated interest rates and the slowdown of consumer spending on the Bank's small business borrowers.

Credit Risk Profile

We believe that we underwrite loans carefully and thoroughly, limiting our lending activities to those products and services where we have the resources and expertise to lend profitably without undue credit risk. We require all loans to conform to policy (or otherwise be identified as exceptions to policy and monitored and reported on, at minimum, quarterly) and be granted on a sound basis. Loans are made with a primary emphasis on loan profitability, credit risk and concentration exposures.

We are proactive in our approach to identifying and resolving problem loans and are focused on working with the borrowers and guarantors of problem loans to provide loan modifications when warranted. When considering how to best diversify our loan portfolio, we consider several factors including our aggregate and product-line specific concentration risks, our business line expertise, and the ability of our infrastructure to appropriately support the product. While certain product lines generate higher net charge-offs, our exposure is carefully monitored and mitigated by our concentration policies and reserved for by the loan loss allowance we maintain. Specifically, retention of certain Strategic Program loans with higher default rates accounts for a disproportionate amount of our charge-offs. In addition to our oversight of the credit policies and processes associated with these programs, we limit within our concentration policies the aggregate exposure of these loans as a percentage of the total loan portfolio, carefully monitor certain vintage loss-indicative factors such as first payment default and marketing channels, and appropriately provision for these balances so that the cumulative charge-off rates remain consistent with management expectations. While the level of nonperforming assets fluctuates in response to changing economic and market conditions, the relative size and composition of the loan portfolio, and our management's degree of success in resolving problem assets, we believe our proactive stance to early identification and intervention is the key to successfully managing our loan portfolio.

Accurate and timely loan risk grading is considered a critical component of an effective credit risk management system. Loan grades take into consideration the borrower's financial condition, industry trends, and the economic environment. Loan risk grades are changed as necessary to reflect the risk inherent in the loan. Among other things, we use loan risk grading information for loan pricing, risk and collection management and determining monthly credit loss reserve adequacy. Further, on a quarterly basis, the Loan Committee holds a Loan Risk Grade meeting, wherein all loans in our portfolio are reviewed for accurate risk grading. Any changes are made after the Loan Risk Grade meeting to provide for accurate reporting. Reporting is achieved in Loan Committee minutes, which minutes are reviewed by the Board. We supplement credit department supervision of the loan underwriting, approval, closing, servicing and risk grading process with periodic loan reviews by risk department personnel specific to the testing of controls.

We use a grading system to rank the quality of each loan. The grade is periodically evaluated and adjusted as performance dictates. Internal loan grades are based on current financial information, historical payment experience, and credit documentation, among other factors. The following guidelines govern the assignment of these risk grades. We do not currently grade Strategic Program loans held for investment due to their small balances and homogenous nature. As credit quality for Strategic Program loans have been highly correlated with delinquency levels, the Strategic Program loans are evaluated collectively for impairment.

Pass - A Pass asset is higher quality and does not fit any of the other categories described below. The likelihood of loss is believed to be remote.

Watch – A Watch asset may be a larger loan or one that places a heavier reliance on collateral due to the relative financial strength of the borrower. The assets may be maintenance intensive requiring closer monitoring. The obligor is believed to have an adequate primary source of repayment.

Special Mention – A Special Mention asset has potential weaknesses that may be temporary or, if left uncorrected, may result in a loss. While concerns exist, the Company believes that it is currently protected against a default and loss is considered unlikely and not imminent.

Substandard – A Substandard asset is believed to be inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified have identified weaknesses and are characterized by the possibility that the Company may sustain some loss if deficiencies are not corrected.

Not Rated - For certain Strategic Program and consumer loans, the Company the Company does not evaluate and risk rate the loans in the same manner as other loans in the Company's portfolio. The Not Rated loans are typically homogenous, smaller dollar balances approved using abridged underwriting methods that allow the Company to streamline the loan approval process and increase efficiency. Credit quality for Strategic Program loans has been highly correlated with delinquency levels.

Allowance for Credit Losses

We adopted Financial Accounting Standards Board Accounting Standards Update No. 2016–13, *Financial Instruments – Credit Losses (Topic 326)*, commonly referred to as the “CECL model,” on January 1, 2023.

The estimate of credit loss incorporates assumptions for both the likelihood and amount of funding over the estimated life of the commitments, including adjustments for current conditions and reasonable and supportable forecasts. Management periodically reviews and updates its assumptions for estimated funding rates. Our judgment in determining the adequacy of the allowance is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available and as situations and information change. We evaluate the ACL on at least a quarterly basis and take into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans and current economic conditions and trends that may affect the borrower's ability to repay. The quality of the loan portfolio and the adequacy of the ACL is reviewed by regulatory examinations and the Company's auditors.

Credit losses are charged against the ACL when we believe that the collectability of the principal loan balance is unlikely. Subsequent recoveries, if any, are credited to the ACL when received. The amortized cost basis of loans does not include accrued interest receivable, which is included in "accrued interest receivable" on the Consolidated Balance Sheets. The "Provision for credit losses" on the Consolidated Statements of Income is a combination of the provision for credit losses and the provision for unfunded loan commitments.

The following tables present a summary of changes in the ACL for the periods and dates indicated:

<i>(\$ in thousands)</i>	Three Months Ended March 31, 2024	Three Months Ended March 31, 2023
ACL:		
Beginning balance	\$ 12,888	\$ 11,985
Impact of ASU 2016-13 adoption ⁽¹⁾	—	257
Adjusted beginning balance	12,888	12,242
Provision for credit losses	3,145	2,668
Charge offs		
Construction and land development	—	—
Residential real estate	(64)	—
Residential real estate multifamily	—	—
Commercial real estate		
Owner occupied	(525)	(122)
Non-owner occupied	—	—
Commercial and industrial	(54)	(18)
Consumer	(41)	—
Lease financing receivables	(111)	—
Strategic Program loans	(2,946)	(3,025)
Recoveries		
Construction and land development	—	—
Residential real estate	53	3
Residential real estate multifamily	—	—
Commercial real estate		
Owner occupied	3	—
Non-owner occupied	—	—
Commercial and industrial	—	2
Consumer	—	—
Lease financing receivables	—	—
Strategic Program loans	284	284
Ending balance	<u>\$ 12,632</u>	<u>\$ 12,034</u>

(1) ASU 2016-13 (CECL) was adopted January 1, 2023.

The following tables show the allocation of the ACL as of March 31, 2024 and December 31, 2023. The ACL related to Strategic Programs constitutes 45.6% and 54.8% of the total ACL while comprising 4.4% and 5.2%, respectively, of total loans held for investment as of March 31, 2024 and December 31, 2023, respectively. The percentage of ACL related to Strategic Program loans retained reflects the increased credit risks associated with certain retained Strategic Program loans.

	March 31, 2024	
<i>(\$ in thousands)</i>	Amount	% of Total Allowance
Construction and land development	\$ 333	2.6 %
Residential real estate	999	7.9 %
Residential real estate multifamily	8	0.1 %
Commercial real estate		
Owner occupied	3,910	31.0 %
Non-owner occupied	318	2.5 %
Commercial and industrial	482	3.8 %
Consumer	265	2.1 %
Lease financing receivables	556	4.4 %
Strategic Program loans	5,761	45.6 %
Total	\$ 12,632	100.0 %

	December 31, 2023	
<i>(\$ in thousands)</i>	Amount	% of Total Allowance
Construction and land development	\$ 316	2.5 %
Residential real estate	956	7.4 %
Residential real estate multifamily	6	— %
Commercial real estate		
Owner occupied	3,336	25.9 %
Non-owner occupied	282	2.2 %
Commercial and industrial	361	2.8 %
Consumer	211	1.6 %
Commercial leases	355	2.8 %
Strategic Program loans	7,065	54.8 %
Total	\$ 12,888	100.0 %

The following table reflects the ratios of the ACL to total loans held for investment ("LHFI"), nonaccrual loans to total loans held for investment, and the ACL to nonaccrual loans by CECL loan category as of March 31, 2024.

	ACL to Total LHFI	Nonaccrual Loans to Total LHFI	ACL to Nonaccrual Loans
Construction and land development	1.1 %	— %	— %
Residential real estate	1.9 %	2.7 %	67.9 %
Residential real estate multifamily	0.9 %	— %	— %
Commercial real estate			
Owner occupied	2.1 %	11.4 %	18.1 %
Non-owner occupied	2.0 %	14.6 %	14.0 %
Commercial and industrial	2.1 %	1.9 %	108.3 %
Consumer	1.8 %	— %	— %
Lease financing receivables	1.2 %	0.6 %	212.4 %
Strategic Program loans	33.5 %	— %	— %
Total	3.2 %	6.6 %	48.6 %

The following table reflects the ratios of the ACL to total loans held for investment, nonaccrual loans to total loans held for investment, and the ACL to nonaccrual loans by loan category as of December 31, 2023.

(\$ in thousands)

	ACL to Total LHFI	Nonaccrual Loans to Total LHFI	ACL to Nonaccrual Loans
Construction and land development	1.1 %	— %	— %
Residential real estate	1.9 %	3.1 %	60.3 %
Residential real estate multifamily	1.0 %	— %	— %
Commercial real estate			
Owner occupied	1.8 %	11.6 %	15.4 %
Non-owner occupied	1.8 %	15.4 %	12.0 %
Commercial and industrial	1.7 %	1.3 %	128.2 %
Consumer	1.9 %	— %	— %
Lease financing receivables	0.9 %	— %	— %
Strategic Program loans	36.4 %	— %	— %
Total	3.5 %	7.0 %	49.8 %

The decrease in ACL to total loans held for investment for the periods presented above was primarily due to the reduction in Strategic Program loans held for investment. The decrease in nonaccrual loans to loans held for investment as well as the decrease in ACL to nonaccrual loans ratios from December 31, 2023 to March 31, 2024 was primarily related to the resolution of several commercial real estate nonaccrual loans.

Due primarily to the increase in our average loans held for investment balances, the ratio of net charge-offs to average loans outstanding by loan category was lower during the three months ended March 31, 2024 as compared to the three months ended March 31, 2023. The increase in the ratio for Strategic Programs loans was primarily due to a reduction in the average loan balances in the three months ended March 31, 2024.

	Three Months Ended March 31, 2024			Three Months Ended March 31, 2023		
	Net Charge-Offs	Average Loans	NCO to Average Loans	Net Charge-Offs (Recoveries)	Average Loans	NCO (Recovery) to Average Loans
<i>(\$ in thousands)</i>						
SBA	\$ 377	\$ 245,831	0.6 %	\$ 136	\$ 166,344	0.3 %
Commercial leases	111	44,709	1.0 %	—	12,162	— %
Commercial, non-real estate	—	2,295	— %	—	2,402	— %
Residential real estate	—	39,230	— %	—	31,060	— %
Strategic program loans	2,662	18,759	56.9 %	2,741	23,323	47.1 %
Commercial real estate	210	23,323	3.6 %	—	17,058	— %
Consumer	41	13,153	1.2 %	—	7,034	— %
Total	\$ 3,401	\$ 387,300	3.5 %	\$ 2,877	\$ 259,383	4.4 %

Interest-Bearing Deposits in Other Banks

Our interest-bearing deposits decreased \$4.7 million, or 4.0%, to \$111.8 million at March 31, 2024 from \$116.6 million at December 31, 2023. This decrease was primarily due to the funding of loans held for investment. Interest-bearing deposits have generally been the primary source of the liquidity we use to fund our operations. Aside from minimal balances held with our correspondent banks, the majority of our interest-bearing deposits are at the Federal Reserve.

Securities

We use our securities portfolio to provide a source of liquidity, provide an appropriate return on funds invested, manage interest rate risk, meet collateral requirements and meet regulatory capital requirements.

We classify investment securities as either held-to-maturity or available-for-sale based on our intentions and the Company's ability to hold such securities until maturity. In determining such classifications, securities that we have the positive intent and the ability to hold until maturity are classified as held-to-maturity and carried at amortized cost. All other securities are designated as available-for-sale and carried at estimated fair value with unrealized gains and losses included in shareholders' equity on an after-tax basis. For the periods presented, all securities were classified as held-to-maturity.

The following tables summarize the contractual maturities and weighted average yields of investment securities at March 31, 2024, and the amortized cost of those securities as of the indicated dates.

	As of March 31, 2024			
	One Year or Less		After One to Five Years	
	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield
<i>(\$ in thousands)</i>				
Mortgage-backed securities	\$ —	—	\$ —	—
Collateralized mortgage obligations	—	—	—	—
Total	\$ —	—	\$ —	—

As of March 31, 2024

	After Five to Ten Years Weighted		After Ten Years Weighted		Total Amortized Cost
	Amortized Cost	Weighted Average Yield	Amortized Cost	Weighted Average Yield	
(\$ in thousands)					
Mortgage-backed securities	\$ 1,859	2.4 %	\$ 4,846	1.8 %	\$ 6,705
Collateralized mortgage obligations	745	3.2 %	7,370	3.4 %	8,115
Total	\$ 2,604	2.6 %	\$ 12,216	2.7 %	\$ 14,820

The weighted average yield of investment securities is the sum of all interest that the investments generate, divided by the sum of the book value.

There were no calls, sales or maturities of securities during the three months ended March 31, 2024 and March 31, 2023.

At March 31, 2024, there were twenty securities, consisting of nine collateralized mortgage obligations and eleven mortgage-backed securities, in an unrealized loss position at March 31, 2024 and nineteen securities, consisting of nine collateralized mortgage obligations and ten mortgage-backed securities, in an unrealized loss position as of December 31, 2023.

Total Liabilities

Total liabilities increased to \$448.4 million, or 4.0%, as of March 31, 2024 from \$431.2 million as of December 31, 2023 primarily due to an increase in noninterest-bearing deposits.

Deposits

Deposits are the major source of funding for the Company. We offer a variety of deposit products including interest and noninterest bearing demand accounts, HSA demand deposits sourced through Lively, Inc., money market and savings accounts and certificates of deposit, all of which we market at competitive pricing. We generate deposits from our customers on a relationship basis and through access to national Institutional and brokered deposit sources. We also generate deposits in relation to our Strategic Programs in the form of reserve accounts as discussed above. These deposits add an element of flexibility in that they tend to increase or decrease in relation to the size of our Strategic Program loan portfolio. In addition to the reserve account, some Strategic Program loan originators maintain operating deposit accounts with us.

The following tables present the end of period and average balances of our deposit portfolio for the periods indicated (average balances have been calculated using daily averages):

	March 31, 2024		December 31, 2023	
	Total	Percent	Total	Percent
(\$ in thousands)				
Period end:				
Noninterest-bearing demand deposits	\$ 107,076	25.2 %	\$ 95,486	23.6 %
Interest-bearing deposits:				
Demand	48,279	11.4 %	50,058	12.4 %
Savings	11,206	2.7 %	8,633	2.1 %
Money markets	9,935	2.3 %	11,661	2.9 %
Time certificates of deposit	247,600	58.4 %	238,995	59.0 %
Total period end deposits	\$ 424,096	100.0 %	\$ 404,833	100.0 %

(\$ in thousands)	Three Months Ended								
	March 31, 2024			December 31, 2023			March 31, 2023		
	Total	Weighted Average rate paid	Percent of total	Total	Weighted Average rate paid	Percent of total	Total	Weighted Average rate paid	Percent of total
<i>Average:</i>									
Noninterest-bearing demand deposits	\$ 100,507	— %	24.4 %	\$ 92,767	— %	23.4 %	\$ 91,701	— %	35.7 %
Interest-bearing deposits:									
Demand	51,603	3.92 %	12.5 %	47,784	4.67 %	12.1 %	41,532	3.76 %	16.2 %
Savings	9,301	0.83 %	2.3 %	8,096	0.65 %	2.0 %	8,313	0.50 %	3.2 %
Money market	10,200	2.60 %	2.5 %	13,419	1.55 %	3.4 %	12,089	1.96 %	4.7 %
Time certificates of deposit	239,576	5.12 %	58.3 %	234,088	5.18 %	59.1 %	103,225	3.31 %	40.2 %
Total average deposits	\$ 411,187	3.56 %	100.0 %	\$ 396,154	3.69 %	100.0 %	\$ 256,860	2.04 %	100.0 %

Our deposits increased to \$424.1 million as of March 31, 2024 from \$404.8 million as of December 31, 2023, an increase of \$19.3 million, or 4.8%, and was primarily due to increases in noninterest-bearing demand deposits of \$11.6 million, or 12.1%, and brokered time deposits of \$8.1 million, or 3.8%. The increase in brokered demand deposits was utilized in the funding of our lending programs.

As an FDIC-insured institution, our deposits are insured up to applicable limits by the DIF of the FDIC. The Dodd-Frank Act raised the limit for federal deposit insurance to \$250,000 for most deposit accounts and increased the cash limit of Securities Investor Protection Corporation protection from \$100,000 to \$250,000. Our total uninsured deposits were \$148.8 million and \$136.9 million as of March 31, 2024 and December 31, 2023, respectively. The maturity profile of our uninsured time deposits, those amounts that exceed the FDIC insurance limit, at March 31, 2024 is as follows:

(\$ in thousands)	March 31, 2024				
	Three months or less	More than three months to six months	More than six months to twelve months	More than twelve months	Total
Time deposits, uninsured	\$ 100	\$ 36	\$ —	\$ 2,310	\$ 2,446

Liquidity and Capital Resources

Liquidity Management

Liquidity management is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposit inflows, the sale of loans, repayment of loans and net profits. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows, loan prepayments, loan sales and security sales are greatly influenced by general interest rates, economic conditions, and competition.

Our primary source of funds to originate new loans is derived from deposits. Deposits are comprised of core and noncore deposits. Non-core deposits generally include brokered deposits and a rate listing service to advertise rates to banks, credit unions, and other institutional entities. We designate deposits obtained from this source as Institutional Deposits. To attract core deposits from local and nationwide consumer and commercial markets, we historically paid rates at the higher end of

the market, which we have been able to pay due to the higher margin of our technology oriented business model. We utilize rate listing services and website advertising to attract deposits from consumer and commercial sources.

We intend to have various term offerings to match our funding needs. With no current plans to expand our brick-and-mortar branch network, online and mobile banking offers a means to meet customer needs and better efficiency through technology compared to traditional branch networks. We believe that the rise of mobile and online banking provides us the opportunity to further leverage the technological competency we have demonstrated in recent years.

We regularly adjust our investment in liquid assets based upon our assessment of (1) expected loan demand, (2) expected deposit flows, (3) yields available on interest-earning deposits and securities and (4) the objectives of our asset/liability management, funds management and liquidity policies. The objective of the liquidity policy is to control the risk to our earnings and capital arising from the inability to meet obligations in a timely manner. This entails ensuring sufficient funds are available at a reasonable cost to meet potential demands from both fund providers and borrowers. Liquid assets, defined as cash and due from banks and interest bearing deposits, were 19.0% of total assets at March 31, 2024.

We primarily utilize short-term and long-term borrowings to supplement deposits to fund our lending and investment activities, each of which is discussed below. At March 31, 2024, we had the ability to access \$11.7 million from the Federal Reserve Bank's Discount Window and \$0.7 million from the Federal Reserve Bank's Bank Term Funding Program on a collateralized basis. The Bank had an available unsecured line of credit with Bankers' Bank of the West to borrow up to \$1.1 million in overnight funds. We also maintain a \$35.1 million line of credit with Federal Home Loan Bank, secured by specific pledged loans. We had no outstanding balances on such unsecured or secured lines of credit as of March 31, 2024. In long term borrowings, we had \$0.2 million outstanding at March 31, 2024 related to the PPPLF. The PPPLF is secured by pledged PPP loans.

Our most liquid assets are cash and cash equivalents. The levels of these assets depend on our operating, financing, lending and investing activities during any given period. At March 31, 2024, liquid assets (defined as cash and due from banks and interest bearing deposits), consisting of cash and due from banks, totaled \$115.8 million. We believe that our liquid assets combined with the available lines of credit and our ability to generate core and non-core funding provides adequate liquidity to meet our current financial obligations for at least the next 12 months.

Capital Resources

Shareholders' equity increased \$7.4 million to \$162.5 million at March 31, 2024 compared to \$155.1 million at December 31, 2023. The increase in shareholders' equity is primarily attributable to the purchase of additional equity interests in BFG of \$4.1 million and net income recognized of \$3.3 million. Stock options exercised, and stock-based compensation increased additional paid-in capital in the aggregate by approximately \$0.2 million while the repurchase of common stock reduced additional paid-in capital by approximately \$0.2 million.

We use several indicators of capital strength. The most commonly used measure is total equity to total assets, which was 26.6% and 26.5% as of March 31, 2024 and December 31, 2023, respectively.

Our return on average equity was 8.4% and 11.1% for the three months ended March 31, 2024 and 2023, respectively. Our return on average assets was 2.2% and 3.8% for the three months ended March 31, 2024 and 2023, respectively.

We seek to maintain adequate capital to support anticipated asset growth, operating needs and unexpected risks, and to ensure that we are in compliance with all current and anticipated regulatory capital guidelines. Our primary sources of new capital include retained earnings and proceeds from the sale and issuance of capital stock or other securities. Expected future use or activities for which capital may be set aside include balance sheet growth and associated relative increases in market or credit exposure, investment activity, potential product and business expansions, acquisitions and strategic or infrastructure investments.

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of its assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Under the prompt corrective action rules, an institution is deemed “well capitalized” if its Tier 1 leverage ratio, Common Equity Tier 1 ratio, Tier 1 Capital ratio, and Total Capital ratio meet or exceed 5%, 6.5%, 8%, and 10%, respectively. On September 17, 2019, the federal banking agencies jointly issued a rule intending to simplify the regulatory capital requirements described above for qualifying community banking organizations that opt into the Community Bank Leverage Ratio framework, as required by Section 201 of the Regulatory Relief Act. The Bank elected to opt into the Community Bank Leverage Ratio framework starting in 2020. Under these capital requirements the Bank must maintain a leverage ratio greater than 9.0%.

As of March 31, 2024 and December 31, 2023, the most recent notification from the FDIC categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action (there are no conditions or events since that notification we believe have changed the Bank’s category). The following table sets forth the actual capital amounts and ratios for the Bank and the amount of capital required to be categorized as well-capitalized as of the dates indicated.

The following table presents the regulatory capital ratios for the Bank as of the dates indicated:

<i>Capital Ratios</i>	As of		Well-Capitalized Requirement
	March 31, 2024	December 31, 2023	
Leverage Ratio (under CBLR)	20.6 %	20.7 %	9.0 %

Contractual Obligations

We have contractual obligations to make future payments on debt and lease agreements. While our liquidity monitoring and management consider both present and future demands for and sources of liquidity, the following table of contractual commitments focuses only on future obligations and summarizes our contractual obligations as of March 31, 2024.

<i>(\$ in thousands)</i>	Total	Less than One Year	One to Three Years	Three to Five Years	More Than Five Years
Contractual Obligations					
Deposits without stated maturity	\$ 155,355	\$ 155,355	\$ —	\$ —	\$ —
Time deposits	247,600	27,603	94,533	124,925	539
Long term borrowings ⁽¹⁾	158	—	158	—	—
Operating lease obligations	6,384	1,091	2,220	2,355	718
Total	\$ 409,497	\$ 184,049	\$ 96,911	\$ 127,280	\$ 1,257

(1) Balances in this category pertain to the PPPLF and are fully-collateralized with PPP loans

Off-Balance Sheet Items

In the normal course of business, we enter into various transactions, which, in accordance with GAAP, are not included in our consolidated statements of financial condition. We enter into these transactions to meet the financing needs of our customers. These transactions include commitments to extend credit, which involves, to varying degrees, elements of credit risk and interest rate risk exceeding the amounts recognized in our consolidated statements of financial condition. Our exposure to credit loss is represented by the contractual amounts of these commitments. The same credit policies and procedures are used in making these commitments as for on-balance sheet instruments. We maintain an allowance for off-balance sheet credit risk which is recorded in other liabilities on the consolidated balance sheets. The allowance for credit losses on off-balance sheet credit exposures estimates expected credit losses over the contractual period in which there is exposure to credit risk via a contractual obligation to extend credit, except when an obligation is unconditionally cancellable by the Company. The allowance is adjusted by provisions for credit losses charged to earnings that increase the allowance, or by provision releases returned to earnings that decrease the allowance. The estimate includes consideration of the likelihood that funding will occur and an estimate of expected credit losses on the commitments expected to fund. The estimate of commitments expected to fund is affected by historical analysis of utilization rates. The expected credit loss rates applied to the commitments expected to fund are affected by the general valuation allowance utilized for outstanding balances with the same underlying assumptions and drivers. As of March 31, 2024 and December 31, 2023, the Company had \$0.1 million million and \$0.1 million, respectively, in allowance for credit losses on off-balance sheet credit exposures.

Our commitments to extend credit as of the dates indicated are summarized below. Since commitments associated with commitments to extend credit may expire unused, the amounts shown do not necessarily reflect the actual future cash funding requirements.

<i>(\$ in thousands)</i>	As of March 31, 2024	As of December 31, 2023
Revolving, open-end lines of credit	\$ 2,363	\$ 1,630
Commercial real estate	19,018	17,421
Other unused commitments	329	724
Total commitments	<u>\$ 21,710</u>	<u>\$ 19,775</u>

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Under the filer category of “smaller reporting company,” as defined in Rule 12b-2 of the Exchange Act, the Company is not required to provide information requested by Part I, Item 3 of this Report.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

The Company’s management, including its Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the Company’s disclosure controls and procedures as defined in Rule 13a-15(e) under the Exchange Act as of the end of the period covered by this Report. Based on that evaluation, the Company’s Chief Executive Officer and Chief Financial Officer concluded that the Company’s disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports we file and submit under the Exchange Act is (i) recorded, processed, summarized and reported as and when required and (ii) accumulated and communicated to our management, including our Chief Executive Officer and the Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures.

Changes in Internal Control Over Financial Reporting

There were no changes in the Company’s internal controls over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this Report relates that have materially affected, or are reasonably likely to materially affect, the Company’s internal controls over financial reporting.

PART II

Item 1. Legal Proceedings

We are not currently subject to any material legal proceedings. We are from time to time subject to claims and litigation arising in the ordinary course of business. These claims and litigation may include, among other things, allegations of violation of banking and other applicable regulations, competition law, labor laws and consumer protection laws, as well as claims or litigation relating to intellectual property, securities, breach of contract and tort. We intend to defend ourselves vigorously against any pending or future claims and litigation.

In the current opinion of management, the likelihood is remote that the impact of such ordinary course proceedings, either individually or in the aggregate, would have a material adverse effect on our results of operations, financial condition or cash flows. However, one or more unfavorable outcomes in any claim or litigation against us could have a material adverse effect for the period in which they are resolved. In addition, regardless of their merits or their ultimate outcomes, such matters are costly, divert management's attention and may materially adversely affect our reputation, even if resolved in our favor.

Item 1A. Risk Factors

There are a number of factors that may adversely affect the Company's business, financial results or stock price. Refer to Part I, Item 1A. "Risk Factors" of the 2023 Form 10-K for a discussion of these risks.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On July 25, 2023, the Company entered into a Membership Purchase Agreement, as amended (the "Purchase Agreement") with BFG and four members of BFG ("Sellers"). Pursuant to the Purchase Agreement, the Company acquired an additional 10% non-voting ownership interest in BFG (the "Transaction"). On February 5, 2024, the Transaction was consummated and the Company issued in the aggregate 339,176 shares of Common Stock of the Company, par value \$0.001 per share, in a private placement to the Sellers (the "Private Placement") in exchange for their 10% aggregate non-voting ownership interest in BFG. When combined with the Company's existing 5.3% non-voting ownership interest and 4.7% voting ownership interest in BFG, the Company has a 20% ownership interest in BFG comprising a 4.7% voting ownership and a 15.3% nonvoting ownership interest. The Private Placement was conducted in reliance on the exemptions from registration provided by Section 4(a)(2) and/or Rule 506(b) of Regulation D under the the Securities Act of 1933, as amended.

During the three months ended March 31, 2024, we repurchased 17,697 shares of our common stock for \$0.2 million (average per share purchase price of \$10.12) pursuant to our common stock repurchase program.

Issuer Purchases of Equity Securities

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs ⁽¹⁾	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs ⁽¹⁾
January 1, 2024 - January 31, 2024	—	—	—	—
February 1, 2024 - February 29, 2024	—	—	—	—
March 1, 2024 - March 31, 2024	17,697	\$10.12	17,697	624,135
Total	17,697	\$10.12	17,697	624,135

(1) On March 7, 2024, the Company announced that the Board had authorized, effective March 6, 2024, a common stock repurchase program to purchase up to 641,832 shares of the Company's common stock in the aggregate. The repurchase program expires on March 31, 2026, but may be limited or terminated at any time without prior notice. The repurchase program authorized the repurchase by the Company of its common stock in open market transactions, including pursuant to a trading plan in accordance with Rule 10b-18 promulgated under the Exchange Act of 1934, as amended (the "Exchange Act"), or privately negotiated transactions. The authorization permits management to repurchase shares

of the Company's common stock from time to time at management's discretion. Repurchases may also be made pursuant to a trading plan under Rule 10b5-1 under the Exchange Act, which would permit shares to be repurchased when the Company might otherwise be precluded from doing so because of self-imposed trading blackout periods or other regulatory restrictions. The actual means and timing of any shares purchased under the program will depend on a variety of factors, including the market price of the Company's common stock, general market and economic conditions, and applicable legal and regulatory requirements. The repurchase program does not obligate the Company to purchase any particular number of shares.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None of our directors or officers have adopted, modified, or terminated a Rule 10b5-1(c) trading arrangement during the three months ended March 31, 2024. Our directors and officers participate in certain of our benefits plans and may from time to time make elections to surrender shares or have shares withheld to cover withholding taxes or pay the exercise price of options granted thereunder. These elections may be designed to satisfy the affirmative defense conditions of Rule 10b5-1 under the Exchange Act or may constitute non-Rule 10b5-1 trading arrangements as defined in Item 408(c) of Regulation S-K.

Item 6. Exhibits

Exhibits.

Number	Description
3.1	Fourth Amended and Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 of the Registrant's Registration Statement on Form S-1 filed with the Securities and Exchange Commission on July 30, 2021 (File No. 333-257929)).
3.2	Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 of the Registrant's Registration Statement on Form S-1 filed with the Securities and Exchange Commission on July 30, 2021 (File No. 333-257929)).
4.1	Specimen common stock certificate (incorporated by reference to Exhibit 4.1 of the Registrant's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 30, 2023).
10.1	Amendment to Membership Interest Purchase Agreement, dated as of January 26, 2024, among Business Funding Group, LLC, certain of its members named therein and FinWise Bancorp (incorporated by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on January 29, 2024).
10.2	Offer Letter, dated as of January 30, 2024, between the Company and Robert E. Wahlman (incorporated by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on April 2, 2024).
31.1*	Rule 13a-14(a) Certification of the Principal Executive Officer.
31.2*	Rule 13a-14(a) Certification of the Principal Financial Officer.
32.1*	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer.
101.INS*	Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH*	Inline XBRL Taxonomy Extension Schema Document.
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
104*	Cover Page Interactive Data File (embedded within the Inline XBRL document in Exhibit 101).

* Filed herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FinWise Bancorp

Date: May 14, 2024

By: _____
/s/ Kent Landvatter
Kent Landvatter
Chief Executive Officer and Chairman
(Principal Executive Officer)

Date: May 14, 2024

By: _____
/s/ Robert Wahlman
Robert Wahlman
Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer)

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER
PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Kent Landvatter, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of FinWise Bancorp;
2. Based on my knowledge, this Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statement made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Report is being prepared;
 - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

FINWISE BANCORP

Date: May 14, 2024

By: /s/ Kent Landvatter
Kent Landvatter
Chief Executive Officer

**CERTIFICATION OF CHIEF FINANCIAL OFFICER
PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Robert Wahlman, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of FinWise Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statement made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

FINWISE BANCORP

Date: May 14, 2024

By: /s/ Robert Wahlman

Robert Wahlman

Executive Vice President and Chief Financial Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of FinWise Bancorp (the "Company") on Form 10-Q for the period ended March 31, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to the undersigned's best knowledge and belief:

- (1) the Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

The foregoing certification is being furnished solely pursuant to the requirements of 18 U.S.C. § 1350 and is not being filed as part of the Report or as a separate disclosure document.

FINWISE BANCORP

Date: May 14, 2024

By: /s/ Kent Landvatter
Kent Landvatter
Chief Executive Officer

Date: May 14, 2024

By: /s/ Robert Wahlman
Robert Wahlman
Executive Vice President and Chief Financial Officer